## Session I: Trends of International Higher Education and Regionalism

Session Moderator: Akira NINOMIYA Vice President, Hiroshima University Ninomiya

Good morning. My name is Akira Ninomiya. I will be moderating the first session on 'trends of international higher education regionalism.'

Professor Kuroda has outlined, quite nicely, the five agenda items that we are to discuss throughout today's three sessions. The first session is going to deal with and focus on a more general framework of international higher education and regional international higher education systems, organizations and endeavors. Accompanying us, we have four guest speakers for this round, and a hundred and twenty minutes. So each speaker must be very careful about keeping to the time allotment, kindly finishing their presentations within 20 minutes so that the participants from Japan and from other countries can have some time to discuss and exchange ideas at the end.

During the question period, I may speak in Japanese so that people on the floor can jump in and discuss with the panelists at ease. I don't like introducing such outstanding speakers; instead of introducing them, please look at their CVs, which have been provided in this booklet, from pages 22 to 26. So, we have Professor de Prado from Spain, Professor Sirat from Malaysia, Professor Welch from Australia and Associate Professor Sugimura from Sophia University. You will also find PowerPoint slides printed in this brochure, so that you may follow along with the presentations.

Let me invite the first speaker, Professor Cesar de Prado Yepes, from Spain. He will talk about European and Asian experiences in regional higher education systems.

## Presentation **European and Asian Experiences**

#### Professor César DE PRADO YEPES Universidad de Salamanca

De Prado Yepes

Thank you very much Professor Ninomiya. Thank you very much Professor Kuroda and to all of you for giving me this very kind opportunity to present my research which has taken place over a number of years in several European and East Asian countries.

Even though you kindly presented me as a professor from Spain, I have to say that I'm now a visiting professor at the University of Salamanca. However, I was a researcher at the University of Tokyo for 2 years, prior to going to Salamanca, and there I wrote a book and some publications on higher education - mostly related to human resource issues. Also, I have been in several European higher education institutions, as well as learning and researching in other Asian institutions: giving lectures and also learning a lot. I hope to keep learning from all of you, today.

Since I only have 19 minutes left, I will very quickly talk about Europe and Asia. The first minute will be a quick overview of the global perspectives, such as those overviewed by Professor Kuroda, with perhaps more detail on the Asian side. This is the first slide with information from the American Institute of International Education of global trends on consumption abroad: the fourth mode of service delivery as defined by the GATS agreement. The trend is clear, growth in European higher education is substantial and you can see that it has even surpassed America. Although more foreign students go to the United States to study, and the numbers remain quite high, the trends now being evidenced in East Asia, especially Northeast Asia, are even higher. It is possible that East Asia will become a model for other parts of the world. If this growth is sustained, Europe will pay stronger attention to the Asian model and surely the United States will pay more attention to it, as well. I would stress, however,

that this is still incipient. The trend is good but from a low base. Much more will need to be done before an East Asian Community is realized, as Professor Kuroda mentioned before. Let me now elaborate on some European trends.

I will spend only half a minute on the global projections. These are some maps downloaded from the Internet. They're not excellent, but quite good. The first one, at the top, gives a continental overview of regionalisms: political, government-driven regionalisms. You can see the Council of Europe there, and at the bottom you will see a sub-continental regionalism schematic: the European Union. We will see that there are different levels of regionalisms that are complementary – between nation states and the world.

Several layers of regionalisms can exist at the same time. Both in Europe and East Asia, as you know, there are platforms for interregional dialog: such as the ASEAN and ASEAN+3 frameworks. There are also larger regional linkages, like the Asian Cooperation dialog. Most of these macro-continental sub-continental processes now have some interesting considerations for higher education; working to consolidate, in the long term, their political economic, and especially social objectives, all the while trying to achieve balance between the states and the market, as well. I don't have time to go over them, but let me say after the European processes and Asian/East Asian-based processes; there are in fact quite a few other interesting models that should be studied. I hope you all have a chance to study the details from other parts of the world, such as South Asia, South America and Africa. Without further to do, I think I should begin to focus more on the European project, as I was requested to do by Professor Kuroda. I recognize there are many experts on Asia, and so I will provide more details about Europe in this section.

I will quickly go through European developments, as well as my own perspective and synthesis. Finally, I will compare and link both European and East Asian projects. I have a map of Europe in which

you can see, surrounded by the blue line, the 27 members of the European Union. There are some members of Europe that are not members of the European Union; they're sometimes associated with it, and referred to as the European Economic Area: such as Norway, Switzerland, Lichtenstein and Iceland. Actually, Switzerland is a special case as it's not fully a member of the European Economic Area - but it's almost a member. Somehow they manage to be wherever they want, and where the business is, they tend to be there. There are three candidate countries. Turkey may become a member of the European Union in the medium term - this is still not clear. Perhaps more importantly, at the continental level is the Council of Europe, an organization that was created before the European Union. These institutions complement each other and bring together European countries that are outside of the European Union. Also an interesting fact, to become a member of the European Union, one must first be a good member of the Council of Europe for several years. Similarly, at the higher education level, in order to advance broad goals for discussion at the level of the European Union, they must first pass through the Council of Europe.

The Erasmus program Professor Kuroda has been mentioning has some limits and much more structural work needs to take place. Progress is taking place, not only, at the level of the Council of Europe. At the European level, a process known as the Bologna process has been advancing for about a decade. Please allow me to explain it in more detail. This process is complimentary to the European Union, which is federal and to a great extent advanced by the European Commission and other European federalizing actors. The Bologna process is intergovernmental in nature, with 46 participating countries, while the EU is just one special actor on the margins. Moreover, I would like to mention that within Europe there are a number of sub-regional processes, like the Nordic Council and Benelux; they are older than the European Union and they also tend to have an interest in human resources that deal with higher education, and tend to advance important issues that then spillover to broader regional projects. There is much interaction amongst all

these levels, with policies being advanced through cooperative measures.

This is a historical summary of what I've been saying. The Council of Europe emerged from a conference in 1949 in the Netherlands, in which Winston Churchill, after World War II, managed to bring together all the actors interested in European cooperation. The Council of Europe was to be the driver of European integration. The problem is that it was too ambitious and they wanted to advance too many difficult issues – issues that that had been taking decades to advance. It has become a special organization, as I said before, to discuss difficult issues before moving them into the smaller sphere of the European Union. The European Communities were created by the Treaty of Rome in 1957, and encouraged vocational education as a functional education sector in order to promote economic cooperation.

Before that, the College of Europe was created in 1949. It was at the same conference in the Netherlands that a Spanish diplomat proposed the creation of pan-regional institutions. This European institution was created outside of the Erasmus Program, which came much later - and it is still running in Bruges. So the College of Europe is a mainly intergovernmental organization in which the European Union has become an important actor, but just one actor. Various countries constitute the main driving force for the College of Europe at the Masters level. Instruction is in English and French, so it's a bit difficult for some Asians to attend, but more and more Asians are coming and learning there.

So, in essence we have the Council of Europe and the College of Europe emerging in the late 40s and the Treaty of Rome creating the European Communities in the 50s. Then, in 1968, we saw the global opening of universities, which had an important effect on European universities as they were forced to restructure and to open up to more foreign students. The European University Institute, similar to the College of Europe in Bruges, was then finally created in Florence

after more then 20 years of negotiations and discussions. The College of Europe was easily established, and only at the Masters level: aimed at forming practitioners. The European University Institute, on the other hand, focuses on post-graduate studies and research. I am, myself, a PhD graduate of the European Institute. The intellectual debates are very strong here and there are still some people who feel tremendous pressure because you have all the intellectual paradigms fighting each other – this occurs with North America to some extent, but even Asian intellectual paradigms become part of this clash. It's a special institution, like the College of Europe in that it is very intergovernmental and still quite small, but it has been quite influential in creating a network of intellectuals who have made some significant contributions. A British diplomat addressing the European University Institute apparently proposed the Euro in the late 70s, even though the British eventually decided not to join!

Now we move into the 1980s and the establishment of the Erasmus Program. The Erasmus Program came about because the European Court of Justice, a federal institution, advanced a ruling on education, decreeing that education was important for the mobility of workers. Vocational education was already allowed in other countries to train workers, but there was a need to provide further education to the workers' families, as well. So, because of this link, the Court of Justice ruled that education could be 'European', and the Commission decided to test the ruling with the Erasmus program. In the beginning it did not advance very rapidly, but it gained momentum throughout the 90s, and now it is in full swing with millions of students moving for periods ranging from half a year to one year. But that was not yet enough to fully restructure Europe's universities. So, in the late 1990s, particularly French intellectuals advance government decided to a complementary intergovernmental project: the Bologna Process. At the University of Paris 500<sup>th</sup> anniversary celebrations, four Ministers of Education, the French, German, Italian and British came together and decided to advance a vision, which the following year became known as the

Bologna Process. The goal was to aggrandize the project to encompass the full mobility of students, faculty and content, especially because all the institutions in the European Union have similar structures and policies, able to promote these mobility schemes. You can see in the slide that 46 countries have joined the Bologna process while the Erasmus Program only brings together the European Union countries and others around it – 32 countries in total.

Please let me briefly mention that Europe is now also testing a broader model. This year the European Institute of Innovation and Technology is planning to advance networks called 'Knowledge and Innovation Communities', which will be made up from a number of universities, research centers, and a mix of firms, bringing together all kinds of public, private actors. Everyone is, in principal, welcome without any real hierarchy; meaning, firms could take the lead to promote very innovative communities. So, it will complement the College of Europe in the social sciences at the Masters level and the European University Institute at the graduate level: it will be a small group of leading thinkers focused on innovation, technology, and business. The political decision on the exact location of this institution has not yet been decided but it will come soon, I believe.

The most recent goal of the Erasmus program is to have, in a few years, about 3 million students moving within Europe. Professors are also moving now, advancing all kinds of networks that promote the Europeanisation of content. By the way, the multidimensional Erasmus process is actually embedded in a broader lifelong learning scheme called Grundtvig that reaches to high school and below, and all the way to adult education. And it increasingly has a global projection although with some important differences. Erasmus Mundus is a program at the Masters level while Erasmus is a programme at the undergraduate level. Erasmus Mundus is open to the whole world. Exchanges with developed and developing countries are often encouraged, and are usually done on a regional basis.

The Bologna Process is summarized here: this is a list of Ministerials, which have been taking place every two years, more or less, after the 1999 Bologna meeting. The Benelux countries (Belgium, Netherlands and Luxemburg) will organize the next Bologna meeting. The discussions have turned to focus on quality. The structure of the program has been maturing quite well, and this must continue to advance on the basis of maintaining quality. The ten main goals can be summarized in the promotion of mobility of all kinds of actors: students, professors, faculty, institutions, policy makers, etc, to produce a quality education. Degrees have to be easily comparable regionally, as well, as globally. The structural setup is somewhat similar to the US system and the Japanese system: the first 4 years are spent at the undergraduate level; one or two years for the Masters; and then PhD studies begin. So, the structure now being proposed in Europe will not serve to seclude or divide Europe. it's actually more connected globally.

The Bologna process is nowadays also developing a global strategy. Europe seems willing to link with other parts of the world as long as the other partners and regions allow and share European values. This global approach must allow dynamic stakeholders; meaning not only state universities promoting state ideologies, but also open universities sharing valuable intellectual ideas within a context of European values, human rights, democracy, the rule of law, cultural and religious dialogue, institutional autonomy, academic freedom and tolerance.

I would now like to quickly go over higher education cooperation processes in Asia. In this slide you may see another timeline. It all basically started in Southeast Asia during the Cold War and then broadened into the Asia-Pacific at the end of the Cold War. This has a very large scope so I don't believe that it can ever advance that well. But more recently there have been study groups promoting ASEAN+3 or an East Asian community with similarities to European projects. There was in 2003 an ASEAN+3 group discussing a

facilitation program dealing with the exchange people and human resources for development. This study group was mainly promoted by Japan. Its ideas are very similar to those of the Bologna process, that is, the promotion of mobility of students, faculty, institutions, content etc. Advances are still slow and somewhat hesitant. There is also a Network of East Asian Studies (NEAT) promoted mainly by the Institute of Oriental Culture in Tokyo that has been negotiating for three years already, creating links amongst the major national universities. This would, of course, be a complimentary strategy to autonomous networks being advanced by Waseda, Hiroshima, and many other universities in Japan.

Meanwhile, Northeast Asian countries are also discussing tripartite cooperation and it's possible that a Northeast Asian Ministerial soon takes place. I presume this may even happen this year because the first ASEM (Asia-Europe Meeting) Education Ministerial is taking place in Berlin this May. In order to prepare for this, it would be normal behavior for the ASEAN and East Asian Ministers of Education to meet in the lead up to the ASEM. ASEAN Ministers of Education have already met in the past years, and the Northeast Asian Ministers will probably have their first meeting before the ASEM meeting in Berlin.

The East Asian Summit is an even broader platform for potential cooperation in higher education, including the project to revive the famous ancient Nalanda University in Bihar. Moreover, it's possible that the SAARC (South Asian Association for Regional Cooperation), which has been trying to advance its own education cooperation initiatives, may also get involved in the East Asian Summit. This may be difficult in the short term because of Pakistan's situation, but it will likely be possible in the medium term.

This last slide provides a comparison of European and East Asian regional processes in higher education. The bottom line is that the European process is relatively quite advanced and the East Asian processes are still incipient, even though the market and autonomous

linkages are contributing a great deal to the regionalizing project. At the public level, there is a lot of talk that still has to be concretized. It is my hope that the people present here will advance and advocate a vision that is compatible with Europe's. And perhaps the ASEAN process is a good catalyst to bring about a common interest and a coalescing of global interests; perhaps Europe and East Asia could link with other regions and effect some change global arenas as well, such as within the WTO-GATS education debate.

I will like to finish here. Thank you very much.

Ninomiya Thank you very much Dr. de Prado.

Waseda University Global COE Program: Global Institute for Asian Regional Integration (GIARI)

The 1st International Symposium - Asian Cooperation, Integration, and Human Resources

Parallel Discussion 2 - International Symposium on Asian Higher Education

Formulating International Higher Education Framework for Regional Cooperation and Integration in Asia

10:30-12:30 Session I - "Trends in International Higher Education and Regionalism"

Waseda University 17-18 January 2008

## **European and Asian experiences**





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Prof. César de Prado Yepes - Salamanca, Spain

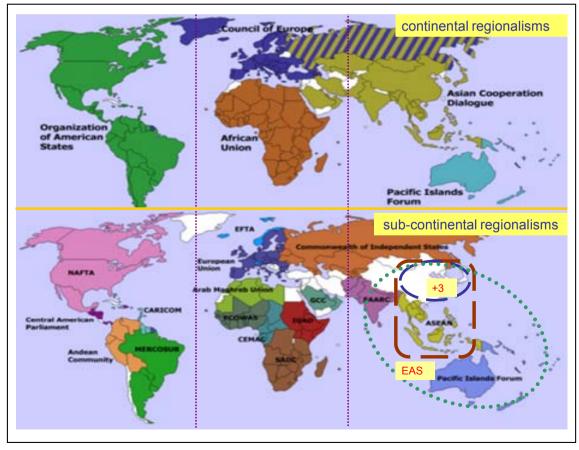
## Leading exporters of education services (consumption abroad)

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	1999	2004	% change
World total	1,680,268	2,452,929	46.0
USA	490,933	572,509	16.6
UK	232,540	300,056	29.0
Germany	178,195	260,314	46.1
France	130,952	237,587	81.4
Australia	117,485	166,954	42.1
Japan	56,552	117,903	108.5
China	44,711	(2005) 140,000	213.0

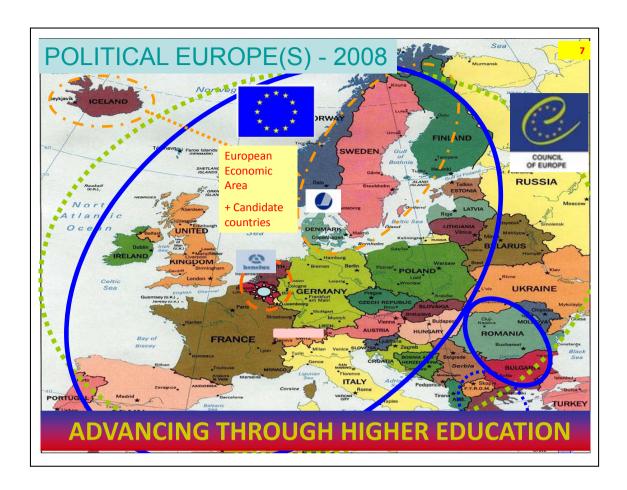
Great growth in Europe and, especially, East Asia





Geographical Region	Regional process with activities in higher education	
AFRICA	African Union	
	Southern Africa Development Cooperation	
ARAB/ISLAMIC WORLD	Organisation of the Islamic Conference	
	Gulf Cooperation Council	
AMERICAS	Organisation of American States	
	North American Free Trade Agreement	
	Latin America	
	Comunidad Americana de Naciones	
	Mercosur	
EUROPE	Council of Europe	
	'Bologna Process' (EHEA)	
	European Union (European Economic Area)	
EAST ASIA	Association of Southeast Asian Nations	
	ASEAN+3	
	+3 Northeast Asian countries (China, S. Korea and Japan)	
SOUTH ASIA	Southern Asia Association Regional Cooperation	
SOVIET EURASIA	Commonwealth of Independent States	





## **European Higher Education Cooperation**

- 1949- Council of Europe vision includes common education 1997 Qualification Recognition convention done with UNESCO
- 1949- College of Europe, Bruges (Masters courses)
- 1957 Treaty of Rome: Allowed vocational education
- 1968 **Opening** of university systems
- 1975- European University Institute, Florence (doctoral and postdoctoral research) - intergovernmental
- 1984 European Court of Justice ruling on education complimentary measure to promote mobility of workers
- Allowed since 1987 European Commission's <u>Erasmus</u> programmes: Mobility of students; also faculty and content
- Since 1998: European Higher Education Area (EHEA, <u>Bologna</u> Process)
  - Goals by 2010: Full mobility of students, faculty and content
  - Currently: 46 participating countries (almost all of Council of Europe) & many institutional actors
- 2008- European Institute of Innovation and Technology to catalyse knowledge & innovation communities (made of universities, research centers, firms...)



## **Erasmus Programmes**



- Open to European Economic Area & Candidate Countries & Swizterland (32 countries)
- 2200 higher education institutions participate
- In 1987-2007 about 1.5 million students have studied abroad 1-2 semesters.
   Goal: 3 million students by 2013
- Tens of thousands of professors also went abroad
- Promotion of all kinds networks
- **Europass**: Single framework for transparency of diplomas, certificates and competences.
- Support for policy dialogue and cooperation
- Increasingly embedded in Lifelong Learning Schemes

## EU's External Cooperation Programmes in Higher Education



- 2004-: Erasmus Mundus for 1-2 years Masters programmes has fully global dimension
- Since 1990s: Various exchanges with developed countries (USA, Canada, Japan...)
- Also cooperation and aid with developing countries/regions:
  - Since 1990: The Trans-European mobility scheme for university studies (TEMPUS) with Western Balkans, Eastern Europe and Central Asia, North Africa and the Middle East. Complemented since 2007 by Erasmus Mundus External Cooperation Window
  - 1994- ALFA promotes networking with Latin America
  - 2002-6: Alßan Programme provided scholarships to Latin American Students
  - 2002-6: Asia-Link promoted networking with Asian developing institutions. To be succeeded.
  - 2006-: Edu-link with African, Caribbean and Pacific countries

### Timeline of 'Bologna' ministerials



Year	City	Number of ministers	Highlights
1998	Paris	4	Basic principles adopted
1999	Bologna	29	Magna Carta to launch the process
2001	Prague	30	Added lifelong learning; opening policy process to students & universities
2003	Berlin	40	Quickening of process; focusing on quality; added doctoral studies
2005	Bergen	45	Reinforcing exhisting commitments
2007	London	46	Promotion of quality assurance (European register of agencies)
2009	Leuven	46+?	

### Bologna Process detailed goals



- 1) Easily readable and **comparable** degrees: through an explanatory European degree supplement
- 2) Three main **cycles:** undergraduate of 3-4 years, master of 1-2 years, and doctoral degrees. Similar to US-global systems.
- 3) A system of **credits** based on students' work (such as the European Credit Transfer System), not on teachers' work. *DIFFICULT*
- 4) Promotion of mobility of **students** and **teachers** (through programmes, and through the removal of barriers)
- 5) Promotion of co-operation in **quality** assurance, including curricular development. *DIFFICULT*
- 6) Promotion of the European **dimension**, including inter-institutional cooperation
- 7) Promotion of **lifelong** learning. *DIFFICULT*
- 8) Opening the **policy process** to higher education institutions and students
- 9) Further promoting the attractiveness of the EHEA.
- **10) Doctoral** studies and the synergy between the EHEA and a European Research Area, a more recent and similar process at the post-doctoral level.

### Bologna Process globally embedded



## EUROPEAN HIGHER EDUCATION IN A GLOBAL SETTING; A STRATEGY FOR THE EXTERNAL DIMENSION OF THE BOLOGNA PROCESS

#### Plans to work with Dynamic Stakeholders that Share European values

- Human Rights, Democracy, Rule of Law
- Cultural and Religious Dialogue and Tolerance
- Institutional Autonomy and Academic freedom

#### **POLICY AREAS:**

- 1. Improving Information on the EHEA
- 2. Promoting European Higher Education to enhance its world-wide attractiveness and competitiveness
- 3. Strengthening Cooperation based on Partnership
- 4. Intensifying Policy Dialogue (with existing, well-functioning fora)
- 5. Furthering Recognition of Qualifications

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## East Asian Higher Education Cooperation

## East Asia's regional cooperation efforts in Higher education

- 1956-: Association of Southeast Asian Institutions of Higher Learning
- 1980s-: UNESCO Asia Pacific Regional Bureau for Education...
- 1965 Southeast Asian Ministers of Education (SEAMEO)
  - 1985-: Regional Institute for Higher Education Development (RIHED)
- 1975, 1989-: ASEAN committee on education
- 1993-: APEC related University Mobility in Asia and the Pacific
- 1995-: ASEAN University Network AUN
- 1999-2002: East Asian Vision and Study Groups
- 2003 ASEAN+3 Group on facilitation and promotion of exchange of people and human resource development
- 2005- Network of East Asian Studies (NEAS)
- 2003, 2006- Northeast Asia Tripartite Cooperation
- 2006- 1st SEAMEO+ASEAN Education Ministers Meeting
- 2008 1<sup>st</sup> ASEM Ministerial on Education and Qualifications







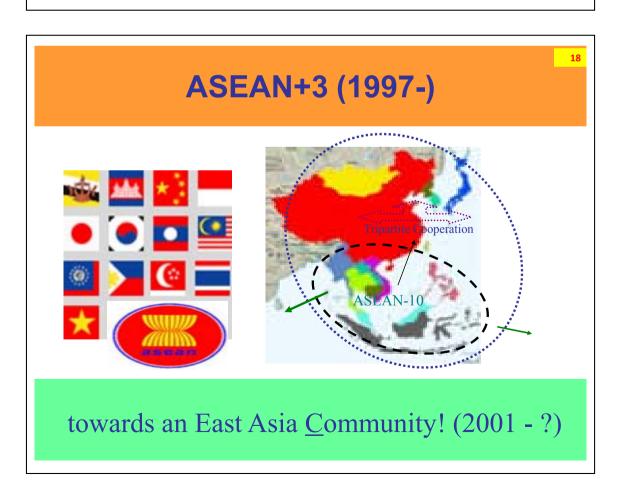






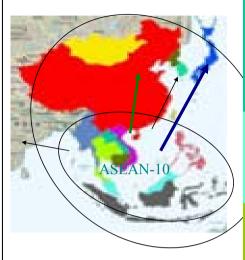
## ASEAN - higher education

- ASAIHL: Includes external partners
- SEAMEO-RIHED: Relatively successful in promoting exchanges
- ASEAN University Network: Still weak
  - 2006 Trial for an ASEAN Studies Programme
  - 2000-5, 2008-: ASEAN **Student** Exchange Programme (ASEP). Very limited numbers and funding.
  - 2000: **Teacher** exchange. Very limited numbers.
  - Some online exchanges.
  - Minimum research collaboration.
  - Restructuring as a think-tank for higher education?
- 2006-: Collaboration between SEAMEO and ASEAN to create common policy framework



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## ASEAN+1+1+1 +.. (1997-)



#### **JAPAN**

- Promoting the idea of an East Asian Community (2001 Koizumi)
- Old ODA. Now Funding Action Plans (2003, 2006)
- Leading Institutions like the ADB

#### **SOUTH KOREA**

- 2004 Joint Declaration on Cooperation Partnership
- 2004 Treaty of Amity & Cooperation in Southeast Asia

#### **CHINA**

- 2003: Treaty of Amity & Cooperation in Southeast Asia
- 2005-9: Strategic Partnership Relationship for Peace & Prosperity
- 2006-13: Free Trade Zone

+ India

### **ASEAN+3** Higher Education Cooperation

#### 1999-2002: East Asia Vision and Study Groups

- Agreed on a Network of East Asian Studies: discussions begun in 2005
- · Not agreed on an Education Fund

Japan's 2003 Group on facilitation and promotion of exchange of people and human resource development - Suggested promoting:

- lifelong learning programs
- credit transfer systems
- scholarships and exchange programs for students, faculty, staff
- research and development cooperation
- 'centers of excellence' including e-learning
- curricular development as bases for common regional qualification standards among interested centers/institutions

IMPORTANT SIMILARITIES WITH EUROPE'S PROGRAMMES



## Japan, P.R.China, South Korea Tripartite Cooperation (2003-)



**External Links**: Embedded in Interregional Processes, etc.



Summits reviving; OK lower levels

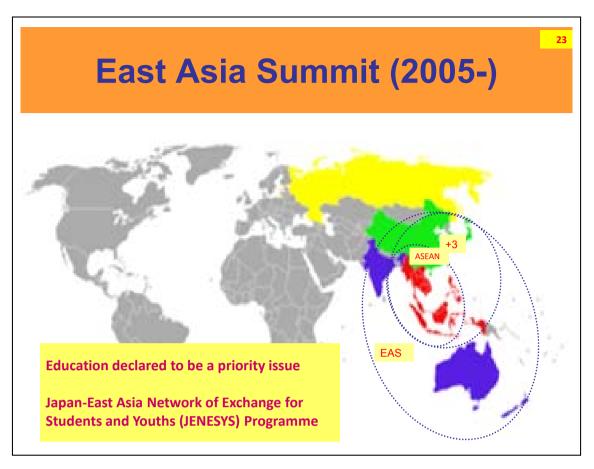
LONG-TERM VISION 2003 Bali Joint Declaration FUNCTIONAL GOALS

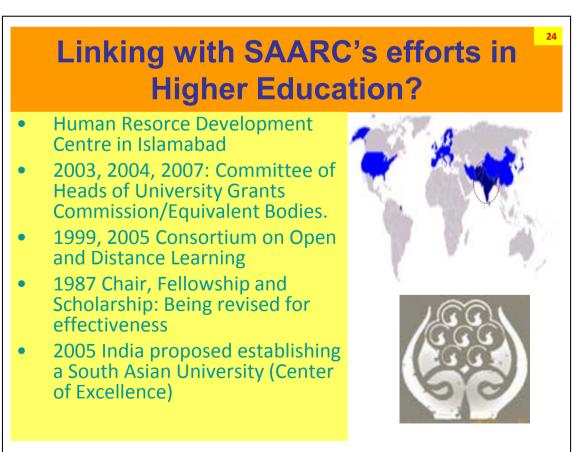
- 1. Political & Security
- 2. Economic
- 3. Socio-cultural (<u>education</u>...) 2004 ACTION STRATEGY PRINCIPLES:
- UN Charter & similar
- Non-interference
- Functional Progress
- Transparent, Open, Non-Exclusive, Non-Discriminatory

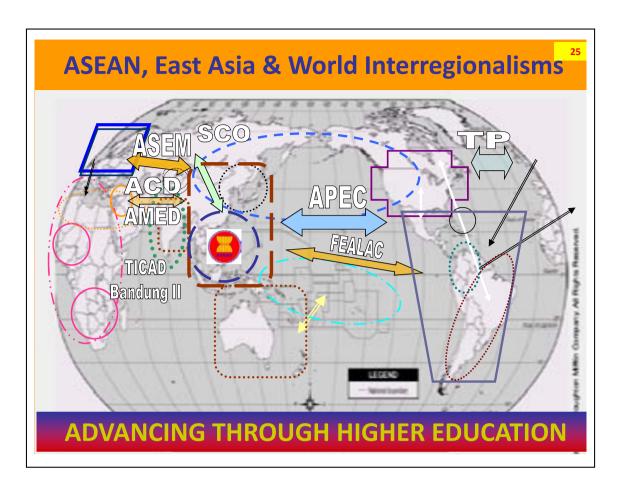
## Tripartite Cooperation in Higher Education

2

- 2003: Bali Declaration
  - Promotion of student exchanges
  - Recognition of academic records, degrees and credits
  - Encourage language teaching and cultural exchange
- 2006, Seoul: Inaugural Korea-China-Japan Educational Director-General Meeting
- 2007, April: 2<sup>nd</sup> Meeting discussed launching Education Ministers Meeting









### **Comparing Europe & East Asia in Higher Education**

Issue	Europe	East Asia
Main policy frameworks	<ul><li>Erasmus programmes</li><li>Bologna Process</li><li>Both processes advancing through ministerials</li></ul>	<ul> <li>East Asia Vision/Study Group reports</li> <li>ASEAN+3 group on facilitation and promotion of exchange of people and human resource development"</li> <li>SEAMEO+ASEAN Ministerials</li> <li>Northeast Asian ministerials developing</li> </ul>
Content	Aiming at structural homogenisation in a global context	Very weak efforts in creating East Asian identities
Student Exchange	Aiming at 3 million Erasmus by 2013	Autonomously growing in Northeast Asia. Very incipient exchanges in ASEAN.
Faculty exchange	Tens of thousands	Very limited
Academic associations	Many	Very limited
Research connections	Yes	Very limited
Overall external linkages	Important	Crucial
OVERALL ASSESMENT	ADVANCED REGIONALISM	INCIPIENT REGIONALISM



12 Years	of ASEM	(1996-2008)

Summit	Year	Place	Highlights
1	1996	Bangkok	Setting three Pillar structure (Political, Economic, Cultural+Intellectual)
2	1998	London	Financial collaboration (Trust Fund)
3	2000	Seoul	Political collaboration (Korean peninsula)
4	2002	Copenhagen	General stocktaking. Some rationalising of working methods.
5	2004	Hanoi	Enlargement to match regional developments
6	2006	Helsinki	Review after 10 years; Enlargement; Virtual Secretariat
	2008 may	Berlin	First ASEM Ministerial on Education & Qualification
7	2008 oct.	Beijing	

## Europe & East Asia can also help advance Global Higher Education

- Help develop <u>countries</u>:
  - Reforms for Life-Long Learning around the world
- Connect <u>regions</u> through interregionalism:
  - Europe & other regions +
  - East Asia & other regions
- Catalyse global organisations:
  - WTO GATS Education: very low commitments.
  - World Bank: very low impact; micro-regions; testing world regions.
  - **UNESCO**: restructuring in regions.



United Nations Education

## Presentation Trends in International Higher Education and Regionalism

Professor Morshidi SIRAT Director, National Higher Education Research Institute, Universiti Sains Malaysia

Ninomiya

Our next speaker is Professor Sirat. He will discuss the challenges and issues faced by Malaysia in the field of globalization and international higher education.

Morshidi

Thank you very much. A very good morning to all participants and fellow presenters. Thank you very much to Professor Kuroda for inviting me and giving me this opportunity.

My presentation is divided into two parts. I am going to skip the first part and go directly to the second part of my presentation in order to save time and give more focus to what I'm going to say. The second part of my presentation is specific to Malaysia. The first part is a very broad discussion about where we are going in terms of international higher education (IHE).

Now, let's look at IHE. The latest report from the Observatory on Borderless Higher Education's website (OBHE) has identified Malaysia as an emerging player in the IHE market. We have major players in the USA, UK and Australia; middle players consist of Germany and France; and evolving destinations include Japan, Canada and New Zealand. And then we find the emerging contenders: Malaysia, Singapore and China. I'm going to skip this section and just present you with the context of my discussion. We have heard discussions about the old and the new regionalisms, namely in the case of the European Union. I would like to concentrate on the uses of regionalism in higher education. Now in the case of IHE in Malaysia, we look at three areas. One is from the perspective of student mobility; Malaysia as a receiving country:

playing host to international students. The third, considers the higher education framework in Malaysia: to what extent is Malaysia educating its students for the global market; that is, the relationship to the global workforce initiative and global workforce development. I am going to focus my talk on these three areas.

With respect to IHE from Malaysia's perspective, I was asked to write on where Malaysia is heading. Now, in terms of student mobility – Malaysia as a source country - Malaysia is in the top 10 source countries for the USA. From the data we have, we see that there have been ups and downs in the periods before 9/11 and post-9/11. And at the same time, we have witnessed a decline in the number of students going to the UK since 1998. This decrease is less dramatic than in the USA, even though the post-9/11 fallout has affected the UK, too. There are some constraints however, despite the slight decrease over the years. The UK remains in the top 10 host countries, despite the high cost of a UK education. The Asian financial crisis will have to be factored into the picture, as it did stem the outflow of students and funds. So we see, in the post-9/11 period, capacity development in Malaysia has consistently been shifting to the private sector.

If we consider student flows to Australia, it appears that Malaysia is the third source country in terms of student numbers; China being the major—source country in terms of student numbers. So we are an important source country for Australia, in a sense. This is because the cost opportunities are greater, being less expensive than the UK and closer than the US. But more importantly, there are employment opportunities. Malaysian—students—in Australia are given opportunities to stay on and work.

Now, let's turn to Malaysia as a receiving country. The recent phenomenon would have Malaysia becoming an important destination for mobile Asian students. The latest data we have indicates we command 2% of the market in IHE students. The majority of students are from ASEAN, and a bigger majority is from

China: 35% each year. But it has been declining slightly, and that has to be taken into consideration as China expands its own capacity. Now, the question is why are we not bringing Chinese students to Malaysia? Instead, we are sending our institutions to China, recruiting Chinese students in China itself. Increasingly, we have students from the Middle East, a post-9/11 phenomenon. But interestingly, it's a government-to-government kind of arrangement, rather than a free flow of Middle Eastern students to Malaysia. The interesting thing is in the case of the Middle East, compared to the other countries, we have a free flow of students who enter the Japanese and Chinese systems on their own. However, in the case of Malaysia the inflow of students from the Middle East is the result of governmental negotiations. The Malaysian government has had to agree to provide all the facilities for accommodations, for example. So it has become very tricky in a sense. And now, we have students from Africa who come in on their own.

In this context, looking at Malaysia as a receiving country, we must differentiate between private sector and public sector provision of higher education. There are a lot of international students in the private sector. This is because in the public sector we have capped the intake of international students at 5%. We cannot take more than that. The 5% cap was put in place for 'national interest' considerations. However, there are no such quotas in the public postgraduate and doctoral programs; you can take as many students as you like, so long as institutional capacity permits. The government has stated that it wants to attract 100,000 foreign students by 2010. The fact remains, now we have only about 48,000 international students in Malaysia. Two years down the road, the target is 100,000. Can we achieve that? At the time of the projection, the figures for international students had been rising rapidly, and suddenly somewhere down the road figures have come down a bit. With the increasing capacity in China itself, we expect that the number of students from China is going to decrease.

The possibility of achieving the 100,000 goal by 2010, is slim. Interestingly, the recent Malaysian Higher Education Plan has targeted 100,000 PhD students. At the end of the day, these are a lot of big numbers. I don't know where these numbers will come from. I don't mind if the big numbers are expressed in terms of investment for teacher salaries and for lecturers; but this is a big number for students.

Now today, let's put the discussion in the context of what I have referred to as the National Higher Education Plan 2020. At present, there is a general restructuring of the education system as a whole: from a very centralized system of government control, to greater autonomy for the institution. This is a question of new liberal tendencies versus state-centric tendencies. The European Union, for example, is quite used to giving autonomy to its universities. But in the case of Southeast Asia and Asia, it's a difficult proposition still; you want to give autonomy but you still want to hold on to the public universities, because public universities are important investments for the government and often they cite concerns over national interest. So, right now we are still discussing and debating university autonomy. Even right now, at this very moment, we haven't yet agreed on how much autonomy universities in Malaysia will receive. In Malaysia, employment as a lecturer is a civil servant function. And as civil servants, we are tied to the national bureaucracy and subscribe to national guidelines.

I was also asked to discuss the role of English as a language of instruction in Malaysia. When I was growing up, I studied in English. When Dr. Zainal was growing up, he used a little English and Bahasa Malaysia. Then, we went back to using primarily Bahasa Malaysia, and now we are back with strong English usage. Quite frankly, I don't know where we are going. Probably, one day we will end up using Japanese, I suppose. It is very unclear, the reason can be found in Malaysian regionalism; even now, Malaysians have to learn at least three languages: English, Malaysian and Mandarin because of the importance of the Chinese market. I send only my

daughter, of my 4 children, to Chinese school to learn Mandarin. The other three boys are going through the normal Malay streams. That is how important the Chinese factor is.

But in terms of the importance of the international educational experience, even though we acknowledge international higher education as being important, in the Malaysian curriculum as a whole, its influence is very minimal. We don't expose them to what's going on in the world and in Asia. It still has a local focus. In relation to the regional educational framework, Malaysian higher education curriculum is still localized, in a sense, not looking at the international market. This is the very reason why it's very difficult for Malaysian graduates in the public higher education system to find employment outside of Malaysia or in Asia. It is because of this local orientation. But, for those Malaysians who are studying overseas in Australia, Canada and the UK, they are getting opportunities to work in those countries. I was told during my last visit to Sydney, that a large proportion of students are staying on in Australia, because of greater work opportunities. Our higher education framework, ideally, should prepare graduates for the highly interconnected world and globalized economy. If we are aspiring to be a node in a global network, we need to be more aware of these things. We should have a graduate workforce prepared for the global economy with multicultural competencies. Having a global workforce development initiative that focuses both on Asia and the rest of the world is very important. In the case of Malaysia, even though we are thinking in terms of international higher education, we are still worried about quality issues. For example sending students overseas to universities of questionable quality, and with no way of verifying the quality of the education they will receive. Similarly, we are concerned about receiving students from institutions that we are equally unsure about.

There was a case recently with a group of Malaysian students who went to Russia and experienced some complications there. Because of a seemingly different grading system, Russia ended up taking in Malaysian students with lower grades for their medical programs.

So, we see that standardization is a problem. Malaysia is concerned about standardization, and recognizes its importance in bringing about an international higher education framework that ensures quality across borders. We have introduced a Malaysian qualifications framework, which has been created to deal with this kind of international higher education qualification discrepancy. Malaysia tends to approach international higher education with an air of caution, believing that doing otherwise may lead to an erosion of quality.

In terms of professional qualifications we subscribe to agreements such as the Washington Accord, to ensure that there is a quality engineering education being delivered, for example. Apart from engineering and professional education, the education system is still in a state of flux. So, what is our vision of the future and our way forward? Lessons from Bologna? Yes, this is in fact an important area. Regionalism in higher education? Malaysia is now playing an important role in this context. Something that we look forward to, is promoting the cross-border mobility of students, as well as academic and research personnel. UMAP has been there throughout, although Malaysia has not fully taken advantage of the UMAP facilities.

We are not talking about things that are new. Mechanisms are already in place and we are not out to re-invent the wheel once again. There are many mechanisms already in place; it is just a matter of trying to put things to work rather than introducing new things. The important thing here is many countries in Asia, especially in Southeast Asia, consider themselves regional education hubs: Singapore, Malaysia. We are competing with countries in the region itself and for the same source countries: students in China, for example. This is the reality now. We need a new synergy, rather than competing for these resources. I know globalization means competition: survival of the fittest. But if we look at the global resources, we cannot compete all the time and there are areas in which we can synergize and

collaborate. So, the challenge for Asia is dealing with our great diversity - unlike in Europe. Our level development and political systems are all very different. This is the reality we've got to deal with. We've got to develop regional structures that enhance present structures and work towards new ones if the need arises. The third challenge that Malaysia recognizes as important is the harmonization of academic degree structures; an area where considerable progress is being made in Europe, but where Asia is still struggling. I have been asked by the Malaysian government to work on the Mutual Recognition Agreement between Malaysia and China, to try and bring some progress in this area. This is still a work in progress, however.

I will need to end here, thank you very much.

Ninomiya

Thank you very much Dr. Sirat.

I was impressed with the notion that there already exist a lot of ideas, procedures, tools and even toolboxes which can be used as solutions to the challenges being faced in transnational higher education schemes and programs. The question really seems to be, who is willing to use these tools to bring about that change. Maybe during our discussion period, we can exchange ideas on how better to promote such ideas and tools, which are already at our disposal.

Thank you very much again, Dr. Sirat.



# Trends in International Higher Education and Regionalism: Issues and Challenges for Malaysia

Professor Dr. Morshidi Sirat

Director

National Higher Education Research Institute (IPPTN),

Penang, MALAYSIA



National Higher Education Research Institute (IPPTN

### **Introduction and Context**

- Increasing interest on IHE
- In relation to Asia: "Asia is Hot", "Asian Century"
- About comparative analysis of IHE issues of common concerns
  - HE that transcends national borders (flows of human resources) (most visible form of IHE)
  - HE framework that prepares graduates for interconnected world



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## **Emerging Issues**

- Rise of regionalism; inter-regionalism (Europe/Asia) connected with HE (for what purpose?)
- Shift from old to new regionalism
- Economic regionalism a precursor to regionalism in HE (for example, EU)



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## Implications for Countries in Asia

- Different reactions and responses to IHE and arguments for regionalist approach to development of HE
- What does EU has that we do not have in Asia?
- Regionalism in Asia: Limitations and possibilities of using HE?



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## **Objectives of Presentation**

- Outline salient trends in IHE
- Highlight tendency towards regionalism
- Assess opportunities and challenges to regionalism in HE
- Discuss Malaysia's (re) positioning in relation to opportunities and challenges
- Way Forward



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### **Premise**

- Idea of regional cooperation and integration is not new in Asia (Mahathir's EAEC is just one of the many)
- In view of increasing regionalism in the world in HE), what about using HE as a vehicle for constructing regionalism in Asia (Asian Higher Education Area?)
- There are opportunities for sharing resources, a common framework etc.



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## **Global Trends in HE**

- Demographics
  - Increase in global demands: 97 million (2000) to 263 million (2025)
  - China and India (over half of the global demand by 2025)
  - Increase in transnational students: 1.7 million (2000) to more than 8 million (2025)



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## **Global Trends in HE**

- Alternative delivery systems
- Increasing regionalism and interregionalism
- Increasingly competitive environment
- Quality assurance
- Consumer awareness
- Lifelong learning/Open learning



### **Trends in IHE**

- Increase student mobility; IHE is expanding (estimates varies)
- Nature of student mobility is changing away from conventional to commoditized models (market-driven HE system)
- Relative composition of sending and receiving countries has changed some what
- Ascent of Asia and shift to Asia (dominant consumer/producer)



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### Reasons for Expansion (supply-side)

- Among industrialized countries: to provide their students with global consciousness, experience with other countries in order to compete globally (for example the EU)
- Among universities in mainly English-Speaking destination countries: result of gov't intervention and policy, regulating domestic tuition fees, deregulation of international tuition fees



## Reasons for Expansion (demand-side)

- Excess demand within fast-growing developing countries (massification, national wealth, income)
- Capacity constraints in these countries (gov't policies)
- Status of foreign degree (highly sought after)



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## **Players**

- Major: USA, UK, Australia
- Middle Powers: Germany, France
- Evolving Destination: Japan, Canada,NZ
- Emerging Contenders: Malaysia,Singapore, China



## **Trends in Regionalism**

- Old and new regionalism
- Old: 1950s to 1970s; protectionism,
   inherently discriminatory against the rest of
   the world, intra-trade and security
- New: 1980s onwards; liberalisation, market deregulation, increasing competitiveness
- Increasing trend towards inter-regionalism (in HE EU/ASEAN)



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## IHE - Malaysia's Response

- Student mobility as a source country
- Student mobility as a receiving country
- Higher education framework (graduates with global competency?)



### Student Mobility – as source country

- Top ten to USA, 1997-1999; thereafter steady decline to only 5,515 in 2006. (harsher visa restriction etc)
- Decline in numbers to UK in 1998 (less dramatic compared to USA), rising slightly over the years, still in top ten (high cost, Asian financial crisis, stem outflows of fund, expansion in capacity in Malaysia thru private sector)
- Slight rise: postgraduate and specialised profession
- Large numbers in Australia (18,074 in 2006; third after China and India) (cost, proximity, employment opportunities)



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## Student Mobility – as receiving country

- Recent phenomena, as market for mobile Asian students
- 2% of market in 2006
- From ASEAN and overwhelmingly, China (35% each year, decline recently)
- Increasingly, from the Middle East (thru inter-gov't MoUs), and Africa
- In private HE (undergraduates), in public sector (p/graduates and doctoral, 5% capped for u/graduates)
- Target 100,000 in 2020.



#### To-date

- Transformation of HE (National HE Plan 2020)
- Restructuring of university governance
- Devolution of powers: ministry to universities
- University autonomy?
- Usage of English, being implemented
- But little in terms of "a pivotal international education experience" in the local curricula
- Malaysians overseas getting opportunities to work in countries where they graduates e.g.
   Australia



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## Malaysia's Concern – Quality Issue and IHE

- Standardisation of accreditation as a necessary condition for IHE
- Malaysian Qualifications Framework approved early 2007
- Malaysian Qualifications Agency establishedNov 1.
- IHE leads to erosion of quality of HE
- Subscribing to Washington Accord for engineering education and training



### **Looking Forward**

- Lessons learned from Bologna (European Higher Education Area)
- Regionalism in HE in Asia (10 in ASEAN,
   +P.R. China, Japan and South Korea) in progress. Something to look forward to.
  - Promoting cross border mobility of students,
     academic and research personnel
  - Harmonisation of degree structure
- Now, several countries having their own education hubs. Need for synergy.



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## **Challenges**

- Asia's diversity: demographics, level of development, political system
- Developing regional structures (enhancing present structure; work in progress on new ones)
- Harmonisation of academic degree structures
  to enable credit transfers and ensure quality
  assurance: limitations and possibilities



#### **Presentation**

## The Dragon and the Tiger Cubs: Competitive and Cooperative China-ASEAN Relations in the Higher Education Sector

Professor Anthony R. WELCH University of Sydney

Ninomiya May I invite Professor Welch to speak next.

Welch Let me echo my fellow presenters. Thanks to Kuroda-san, and to my colleagues here at Waseda for the opportunity to return here. I've been here several times, including once as a visiting professor some years ago and it is always a pleasure to return to Waseda.

Kuroda-san did ask that I try and look at things from an Australian perspective. That really is, probably, a bit beyond the scope of the paper that I'm going to give. Instead, I will make one or two very brief introductory remarks about internationalization in Australia, following on from some other comments made by the preceding presenter, Dr. Morshidi.

Many people think that the process and progress internationalization of higher education in Australia has been very successful. In many ways that is true. There has been a systematic attempt to internationalize the Australian higher education system, which goes well beyond simply recruiting international students. That has been, I think, a remarkable transformation of the Australian system over the last 20 years or so. Many of us welcome that transformation, as teachers and as scholars. It is a wonderful diversification of the system and we enjoy working with students, mainly from the region, but from many parts of the world, as well. It is now the case that one student in four in the Australian higher education system is international. So, 250,000 international students are, approximately, studying in the Australian system, out of one million total. So, it is a very high proportion and many of us think that is wonderful.

Where we don't succeed, anything like as well, is in our commitment and resources in sending our own students abroad. And that is a long-standing failure of the Australian system. We need to encourage our students more; many of them would like to, but it's expensive of course, and we need to provide more support for them and more scholarships. And the other question, of course, has been raised by a couple other presentations - and which is always an issue for

Australia - is our role in Asia. This is because Australia has a history that is, in some ways, more British and European; although our recent history and our cultural and economic policy now focuses and has for some time focused much more on the Asian region. So, there is an interesting tension there. Australia's role within Asia and contributions to Asia is expanding, including in the area of higher education.

So with those brief remarks I'll just talk mainly about this paper. My apology for the Japanese error: I'm told, instead of it reading 'the dragon of the tiger cubs', it actually reads 'the dragon and the lion cubs.'

So, what I'm trying to do is talk about competitive and collaborative relations between China and three ASEAN countries: Singapore, Malaysia and China. I think we can skip over the first part fairly quickly; suffice it to say that higher education is increasingly recognized internationally as a pillar of the so-called 'knowledge economy'; whatever people understand that term to mean, higher education is recognized as an important component. But, there is this tension between spiraling demand, spiraling enrolments and government capacity to sustain this increase. So, public universities are pushed to diversify their income including by taking in more international students, and we see a simultaneous increase in the private sector.

This is occurring in a number of ways. Private delivery of education has been recognized within the GATS framework, and I will not need to go into that too much since it's already been mentioned once or twice. The OECD estimates that international trade in higher education was worth, at the beginning of the century, something like 30 billion dollars – it is significantly more now.

One of the things that the GATS agreement and framework reminds us of is the increasing move towards service sector economies, and how much of a role higher education plays within that. But the important point to make, of course, is that like with any other kind of trade, countries are not equal and systems are not equal. On a whole, it is the richer countries, that is, the wealthier countries - and as I will show in a minute, English-speaking countries – that have tended to dominate international trade in higher education. I would like to consider the implications this has for China and ASEAN.

I would like to offer just a brief introduction on regional integration, to see what a China-ASEAN FTA, CAFTA as it is sometimes called, would mean. It translates to a population of 1.7 billion and a regional GDP of two trillion dollars (US) plus - of course if Japan were to

join, it would make it significantly larger. China-ASEAN trade has been growing by 20% to 30% every year since about 1990. For 2008, it is estimated that it will reach something in the order of 200 billion dollars (US). And of course China is now a member of the WTO, and has been for some years, which is leading to some liberalization in the services sector – although not as much as some of its ASEAN peers would like. [Photo] This is a picture of the fourth China-ASEAN Expo, which was held in October 2007, in China.

We've talked a bit about GATS, so I don't think we need to talk too much more about it, except to say that education is a significant component; by no means the largest, but a significant component of services sector trade worldwide.

Here we have some indications of earnings from cross-border education, from some of the major players that Professor Morshidi was talking about. You can see how from 1998 to 2000 – there is newer data available - the changes that have occurred amongst four countries: Australia, Canada, UK and the USA. What's so striking is last column; you can see in the last column, whereas for Canada, the UK and the US service sector exports from education are about 3%, for Australia it's nearly 12%. That makes Australia, in some ways, quite vulnerable to changes, by things like SARS or tsunamis, or any of the other major regional events - none of which we paid much attention to a few years ago - but which have affected higher education among other things.

Although I won't go into the GATS discussion, as it has already been covered in some of the other papers, it is just to make the point that consumption abroad has been, traditionally, the largest component of GATS, but the others are growing rapidly. This really is making a difference.

Here we get to some of the inequalities that I was talking about before. If you look at these statistics taken from OECD data, you will notice that the US is responsible for a little bit less than one third of total cross-border trade and the UK about half that. Again, some of the data that Professor Morshidi presented in the previous presentation shows that the situation has changed significantly. What the data also shows is the dominance of this area, on a whole, by English-language countries. Including countries like Malaysia and Singapore who are expanding their English language provision. What you see is that 70% of enrolments from Asia and Oceania go to English language providers. We also see a significant fall in the overall size of the American system: 49% in 1995, now probably about 30%. For the reasons Professor Morshidi already explained, the wider competitiveness and the increasing competition,

particularly from the Asia Pacific region: Japan, China, Malaysia, Singapore, Australia and so on. And you can now see a rise in some of the other kinds of providers.

It's important to point out that speakers of Mandarin in the Asia Pacific region are about as numerous as speakers of English. And given, again as Professor Morshidi pointed out, given China's rise in cultural, economic and political terms, I think we are going to see, over the next few decades, a significant expansion in the demand for educational services in Mandarin - mainly in China, but not only in China. Countries like Singapore and others will be relatively well positioned to take advantage of that increase. We see it in the rise of the Confucius Institutes, for example - now scheduled to number 500 in a matter of years.

This is some of the regional data. You can see that Asia Oceania students still largely tend to go to the Americas, particularly to the US, comparatively less than they did so only a decade or so ago. What is interesting is the rise in Asia-Oceania; that is, there are more Asia-Oceania students going abroad, but choosing to study within the region, than was the case a decade or so ago.

All right, the dragon. Explained very briefly, because I think everyone is aware of China's rise, this chart gives some indication of a GDP growth rate: around 10% per annum since around 1990 - which is quite spectacular. This is a massive rise in foreign direct investment into China. Now, in 2006, we are talking about 72 billion US dollars. And this is having a dual impact on the ASEAN region. On the one hand, it is stimulating ASEAN because there is huge demand being sucked into China. ASEAN can respond to some of the demand, including in the service sector. But, it is also true – and this is the other side of the coin - that there is more competition from China for ASEAN countries, including in the service sector. China, as we know, has tried to sign the treaty of amity and cooperation, as well as the ASEAN-China FTA, and so on. Its rise is very significant internationally.

So the three countries that I'm looking at, as I said, Malaysia, Singapore and Vietnam are very different. Malaysia is a middle-income country, with a population that is a little larger than Taiwan or Australia. A significant proportion of its GDP is now in the services sector. As well, there is a significant proportion of high-tech goods as a proportion of the manufactured exports and substantial investment for higher education. Singapore is a wealthy country by any measure: GDP per capita is about the same as in Japan or Australia, for example. Singapore spends less on higher education as a percentage of GDP, but as Professor Morshidi was explaining, it

has been aggressively positioning itself as an edu-hub in the region and has a solid record of expanding service sector trade, including into China. Vietnam is by far the poorest of the three; with a much larger population of around 80 million, low GDP, low per capita GNI, the lowest in terms of services as a percentage of GDP, and so on.

So we've got a high-income, a middle-income and low-income country with different profiles. But there are some similarities between the three, and one of them is quite relevant for this analysis: that is the role of the Chinese ethnic minority in all three countries. It is quite significant in Malaysia: around 25-30 %. But, as you can see, they play a substantial role in the economy. The substantial role within the economy is there within all three: in Singapore, as well as in Vietnam.

Malaysia's 'Vision 2020' gives a substantial role to higher education and to high tech industry. Singapore does even more, with a very high concentration on these high value sector areas. Vietnam, as I said, is still a very poor country. Modeling itself, though not entirely, to some extent on China's success. It now boasts a vigorously growing economy, rising by about 8% per annum and with a very ambitious plan for higher education. It has also joined the WTO, just recently.

I won't talk too much about the Chinese higher education system, except to say that there are some real challenges here, too. If you look at the last column, here, you can see the massive rise in enrolments in China over the last few years of the last century and in the beginning of this century. And what that has meant, if you look at the last column, is an explosion in student-staff ratios over the past few years, as deliberate policies by the government to get more students into universities take root. Levels of efficiency in Chinese universities are not always as high as the government would wish. There is a push - and we see it in many countries - to encourage universities to diversify their income, so that they are less and less dependent on the central government. Brain drain is an issue in terms of internationalization, while at the same time, as professor Morshidi indicated, China is taking in more and more international students and has ambitious plans on that front, also.

Here we see a role for ASEAN in Chinese universities. You see about 8% of international students in China come from the ASEAN region, largely from places like Indonesia and Vietnam. China offers a number of scholarships to Asian students; it has mandated teaching English in 10% of subjects; it has a green card system and it is encouraging its own highly skilled diaspora to come back to China

and contribute, or even to contribute from abroad. I won't talk about some of the ASEAN-China framework agreements because these have been covered in one or two of the previous presentations.

We can see that Singapore's higher education system is probably the most developed of the three. Singapore has a strong record of investment in China and its FDI goes, in large part, to China and there are many Singaporeans living in Shanghai. So, it is well positioned to expand its existing profile. There are a number of planks that can be used as a base for expansion from Singapore to China. I trace some specific examples of links between Singapore and China in the paper.

Malaysia also wants to become a regional edu-hub. It has some issues in terms of its own Chinese minority, and these are gradually being solved. Private universities have been pursuing connections with China, as Professor Morshidi explained, as has the public sector, particularly at the graduate level. There are already signs of substantial success attracting students to Malaysia.

Vietnam is the least developed of all - as one would expect. The trade between Vietnam and China, is largely towards China – though this was the most difficult to trace, despite help from both China and Vietnam.

So this final slide is a broad summary of relations, including specific agreements that operate within Malaysia, within Singapore and within Vietnam in terms of relations with China. And lastly, just to conclude, it's clear that Singapore is wealthier, has better infrastructure and its investment in ICT in higher education leaves it best positioned of the ASEAN three countries. Professor Morshidi has explained that Malaysia is in sort of a middle position, with substantial ambitions to expand and boasts a substantial success in doing so. China's growth is important too, including in the educational services sector. Vietnam, the weakest by these measures, comes in the least strong of all three. There are significant problems of regulation of the private sector across the region, including in China. That's being complicated by the growth of transnational programs, which some systems are finding difficult to regulate. There are issues of transparency, and finally, there is this overall problem of inequities: that the trade is still dominated, largely, by the wealthiest countries and by the English language providers. I'll leave it at that, thank you.

Ninomiya

Thank you very much Professor Welch. I apologize for the limited time given for your presentation.

### 巨龍と若獅子たち

#### 一高等教育における中国アセアンの関係一

- ・アンソニー・ウェルチ
- シドニー大学
- ・ 広島大学高等教育研究開発センター

## THE DRAGON AND THE TIGER CUBS.

- COMPETITIVE AND COOPERATIVE CHINA ASEAN RELATIONS IN THE HIGHER EDUCATION SECTOR
  - Anthony R. Welch, University of Sydney

## Knowledge Economy (1)

- Higher Education is widely seen as a pillar of 21<sup>st</sup> century 'knowledge economy'
- Yet, tensions exist between spiralling demand for H/Ed., and decreasing state capacity (willingness) to sustain resource levels.
- In the process, universities are widely pushed to engage in income diversification.

## Knowledge Economy (2)

- Pressure to marketise higher education takes different forms (more research links with industry, or other entrepreneurial activities).
- Part of the pressure is to market programmes including to new 'clients' (formerly students).
- This is helping fuel marketing of cross-border trade in educational services, in response to rising demand for such programmes.
- OECD estimates that such trade now totals more than US\$30 billion annually.

## Knowledge Economy (3)

- Developed economies are increasingly characterised by dominance of service sector trade (incl. education).
- But in the global order, not all H/Ed systems, nor all H/Ed. institutions (HEIs) are equal. *Examples*
- Some countries are nett importers of ed'l. services, others are major exporters.
- Implications in the Asia Pacific area, especially China & ASEAN?

#### THE SETTING

- REGIONAL INTEGRATION A China ASEAN FTA would encompass a population of 1.7 billion, and regional GDP of US\$2 trillion +. If Japan joined: almost 2 billion population, with GDP of several US\$ trillion.
- China ASEAN trade totalled US\$39.5 billion in 2000, growing by 20% p.a. 1991-2000. 2008 trade is estimated to reach US\$ 200 billion
- China's accession to WTO is leading to *some* trade liberalisation, including in services sector

# GLOBAL AGREEMENT on TRADE IN SERVICES (GATS)

- Previously, international education was largely promoted for reasons of cultural exchange, and educational improvement. Status and prestige factors?
- Growth of a global market in H/Ed., has helped fuel rise in service sector trade.
- Ed'l. exports comprise around 3% of total service sector trade, worldwide.

## Earnings from Cross border Education

<mark>1989</mark>		1997		<b>2000</b>	
US\$	% of total	US\$	% of total	US\$	% of total
Millions	service exports	Millions	service exports	Millions	service exports
584	6.6	2190	11.8	2,155	11.8
530	3.0	595	1.9	796	2.1
2,214	4.5	4,080	4.3	3758	3.2
4,575	4.4	8,346	3.5	10,280	3.5
	US\$ Millions 584 530 2,214	US\$ % of total service exports 584 6.6 530 3.0 2,214 4.5 4,575 4.4	US\$         % of total service exports         US\$ Millions           584         6.6         2190           530         3.0         595           2,214         4.5         4,080           4,575         4.4         8,346	US\$         % of total service exports         US\$ Millions         % of total service exports           584         6.6         2190         11.8           530         3.0         595         1.9           2,214         4.5         4,080         4.3           4,575         4.4         8,346         3.5	US\$         % of total service exports         US\$ Millions         % of total service exports         US\$ Millions           584         6.6         2190         11.8         2,155           530         3.0         595         1.9         796           2,214         4.5         4,080         4.3         3758           4,575         4.4         8,346         3.5         10,280

OECD 2002: 99

## Cross Border Services in Education

Mode	Explanation	Examples	Size & Potential
1. Cross Border Supply	The service, rather than the person, crosses the border	<ul><li>3. Distance education</li><li>4. Education Software</li><li>5. Virtual education (including corporate training)</li></ul>	Small, but growing Swiftly, with considerable growth potential, esp. via ICT
2. Consumption Abroad	The consumer moves to the country of the supplier	Students who study in Another country.	Currently, the largest share of international education.
3. Commercial Presence	The provider uses or establishes facilities in a second country	3. Local university, or Satellite campus.  • Private provi Including language & IT	
4. Presence of Natural Persons	Persons travelling to a Second country to provide a service	Professors, teachers, Educational consultants	Given rising professional mobility, also likely to grow strongly.

Adapted from OECD 2002: 92.

## North South Inequalities

• Cross border trade dominated by OECD member states

COUNTRY	No. of STUDENTS	%OF TOTALOBOD
USA	451,934	31%
UK	232,538	15%
GERMANY	178,195	12%
FRANCE	130,952	9%
AUSTRALIA	99,014	7%
JAPAN	56,552	4%

OECD2002:94 NB.

## Dominance of English Language Countries

- English language providers account for 70% of all international H/Ed enrolments from Asia Oceania (1999).
- USA still by far largest provider, but declining in relative importance (49% 1995, 44% 1999, now around 30%).
- Growth of other providers (Australia 12% 1995 13% 1999; UK 7% 1995 11% 1999)
- Mandarin (Putonghua) speakers as numerous in the region as English speakers (each c. 1billion)

#### REGIONALISM

. Destinations of students from Asia-Oceania, 1995 and 1999, by percent.

		Destination	n 1995			Destina	tion 1999	
STUDENT	Europe	EU	Americas	Asia-	Europe	EU	Americas	Asia-
ORIGIN	_			Oceania				Oceania
Asia- Oceania	25	23	54	21	30	28	47	23

OECD 2002:97

#### THE CHINESE DRAGON

- China's economic and political weight are growing.
   Exports grew from US\$62 billion to US\$249 billion 1990-2000. Real GDP growth grew by an annual 10%. FDI into China grew from US\$3.5 billion to US\$40.8 billion (2000), US\$72 billion in 2006, with dual impact on the region. (ASEAN FDI US\$ 30b in 2006, 60% of which went to Singapore).
- Within China, however, regional inequalities are growing, including in education.
- China recently signed TAC and FTA with ASEAN, and is taking a more active diplomatic role internationally

#### THE ASEAN THREE

• Malaysia, Singapore, and Viet Nam are very different.

Country	Size of populace (millions)		Per Capita GN (US\$ PPP)	Services as % of CDP	Hi Tech Goods as %of manuf. Exports	Adult Illiteracy (aged 15 +)	Gov't. Fd. Spending As %of GDP (2000)
Malaysia	23.8	90.0	7,910	41.9	56.9	12.6	7.5
Singapore	4.1	92.7	22,850	68.3	59.7	7.7	3.7
Viet Nam	79.5	31.2	2,070	39.1	_	7.5	-

World Bank, World Development Indicators 2003, OBCD 2003

## THE ASEAN THREE (2)

• But there are some interesting similarities

COUNTRY	CHINESE	PERCENT OF	ROLEIN
	POPULATION	TOTAL	ECONOMY
Malaysia	5,400,000	29.0	61% of share capital,
			60% of private sector managers
Singapore	2,079,000	77.0	81% of listed firms,
			by capitalisation
Viet Nam	1,000,000	1.5	Before 1975, 80% industry, 100%
			Wholesalee for foreign trade, 50% retail:
			1986 Doi Moi 45% of registered
			private firms 1992.

#### **MALAYSIA**

- Of total 23m., 58% are ethnic Malays, 26% Chinese, 7% Indian.
- Long history of ethnic discrimination against Chinese Malays (in education).
- GDP growth of 8%+ in early 1990s dented by regional economic crisis of late 1990s. The *Ringgit* halved in value.
- Knowledge economy and IT are seen as national saviours, bases of economic development. The Multimedia Super Corridor plus development of ITC infrastructure has created a potential platform for cross-border delivery of services.
- Vision 2020 is for Malaysia to have attained developed country status, but as yet the vision has not become a reality.
- Only modest investment and exports to China.

#### **SINGAPORE**

- Highly developed economy, with GNI in PPP terms similar to Australia, HK & Japan. Attracts 60% of total ASEAN FDI.
- Polyethnic community, 75%+ Chinese ethnicity, many foreign workers.
- Invested heavily in ICT, with impressive results. Has become a regional telecommunications hub, and has strong record of regional service sector trade, including some in China (which is Singapore's first choice for FDI).
- Strong economic growth of 1990s fell from 2000, with rising unemployment, and cuts to public sector wages

#### VIET NAM

- Population of 80m., but still poor.
- Long a tributary state of China, it now looks to China as a model for development (but also looks to the West).
- Only free of war and colonialism since around 1990, after a century or so of resistance to French, USA, and China.
- Resumption of diplomatic relations with Australia in 1975, USA in 1995 led to more investment.
- Finally joined WTO in 2007, Current GDP growth of 8% p.a. expected to persist.
- North South differences persist, as do regional inequalities, corruption, competition between ministries, and remnants of the planned economy.

# CHINA's H/ED. SYSTEM Challenges

- Quantity (responding to demand)
  - . Number of Public HEIs and Enrolments 1990-2001

1 10011	Trumber of 1 none 11B1s and Embanems 1990 2001						
	Year	Number of Institutions	New Students	Graduates	Student Enrolments	Percent Increase	
19	990	1,075	609,000	614,000	1,206,300		
19	995	1,054	926,000	805,000	2,906,000	140.9%	
19	998	1,022	1,084,000	930,000	3,409,000	17.3%	
19	999	1,071	1,597,000	848,000	4,134,000	21.2%	
20	000	1,041	2,206,072	949,767	5,560,900	34.5%	
20	001	1,040		1,036,300	7,190,700	29.3%	

## **QUALITY**

. Changes in Staff Student Ratios, Chinese Universities, 1985-2001

Year	Student Enrolment	FIE Academic Staff	Staff: Student Ratio
1985	1,703,000	344,000	4.95
1990	2,063,000	395,000	5.22
1995	2,906,000	401,000	7.24
1998	3,409,000	407,000	8.38
2000	5,560,900	462,772	12.02
2001	7,190,700	531,900	13.52

### **EFFICIENCY**

- Levels of internal efficiency are not always high:
  - quality assurance issues
  - large, cumbersome administration
  - academic moonlighting
  - HEIs split between different ministries
  - administrators can dominate acad. decisions
  - corruption
  - Zhu Rong Zhi's assessment

#### **FINANCE**

- Declining state support has led to devolution of funding to local/provincial levels.
- Increased entrepreneurial activities by HEIs
- Student fees now comprise perhaps 15% of public HEI budgets and 90% of private (Minban)
- Tuition fees now about 50% of students' direct educational expenses

## INTERNATIONALISATION (1)

- Regionalism can offer local responses to local problems (indigenisation v internationalisation).
- E.g. Hong Kong was a bridge for/to China (less so now)
- But there are limits:
  - orientation to US as source of reforms
  - control by MoE (who invite foreign scholars)
  - brain drain (of c.1,000 000 Chinese students overseas, only around 250,000 returned)

## INTERNATIONALISATION (2)

• Some 85,000 int'nl. students in Chinese HEIs (mostly Asian, esp. Japanese and Korean)

ASEAN Students in Chinese Universities, 2000 and 2001

ASEAN Students	2000	2001
- Indonesia	1947	1697
- Malaysia	<500	632
- Singapore	854	< 500
- Thailand	667	860
- Viet Nam	647	1,170
ASEAN Total	4,610	4,854
Total International	52,150	61,869
ASEAN % of total	8.84%	7.85%

## INTERNATIONALISATION (3)

- China offers more than 5,000 scholarships a year, 40% of which are to Asian students
- 10% of all subjects to be taught in English (textbooks).
- Green Card system (2004)
- Incentive schemes for Chinese diaspora to return

#### CHINA ASEAN H/Ed.

- TRADE ORG'N.
  - -APEC including UMAP (members include ASEAN 3).
- H/Ed. CONSORTIA
  - ASEAN Uni's Network (AUN) has an ASEAN China Coop. & Exchange Programme.
  - -APRU has 36 HEIs, from Singapore, Malaysia, China, and other countries.
  - -UNIVERSITAS 21 includes 3 Chinese U's. Singapore, and several other countries

#### SINGAPORE H/Ed.

- Colonial origins now replaced by regional ambitions to be an Eduhub.
- Highly educated populace, international workforce, and strong presence in regional service sector trade.
- Strong investment in (H)Ed'n., ITC and R&D
- Provides scholarships, including some to China/ASEAN
- Many Singaporeans still choose to study abroad, mainly in English language countries. Some do not return.

#### SINGAPORE CHINA H/Ed.

- 5 planks for more Ed. Trade and collaboration:
  - Linguistic and cultural affinity (75% + Chinese)
  - Strong existing China-Singapore trade connections
  - Singapore's strong regional presence in service sector
  - Singapore offers scholarships to ASEAN and China
  - Singapore China Ministries of Ed. signed MoU (2002), including an exchange programme etc.

Some institutional examples: NUS Shanghai College; NUS/Peking IMBA; NTU/Shanghai Jiaotong MBA

#### MALAYSIA H/Ed.

- Like Singapore, colonial origins now replaced by aspirations to become a regional Eduhub.
- History of ethnic discrimination against its own Chinese minority (pushed into private HEIs, or overseas).
- Many Malaysians study abroad, not all return.
- Private universities became legal from 1996 (now 11 private U's., 4 branch campuses, 16 private University Colleges (and more than 650 colleges).
- By early this century, about 19,000 international enrolments, 5000 at universities

#### MALAYSIA CHINA H/Ed

- Despite ½ population Chinese origin, very few Chinese enrolments (120?)
- Little evidence of staff or student exchanges
- Minor evidence of private sector linkages

#### VIET NAM H/Ed.

- H/Ed development affected by legacy of war, struggles for re-unification.
- Significant economic constraints persist
- Low levels of quality, pay (→ moonlighting) and low efficiency. Also corruption, competition between ministries.
- Introduction of people's universities (cf. China), with plans for major growth of private sector by 2010, but problems of quality, and corruption persist.

#### VIET NAM CHINA H/Ed.

- The most difficult to trace fully.
- Many more Vietnamese students at Chinese universities than the reverse.
- Main Vietnamese example is of language training for Chinese students and staff.
- Some bi-lateral MoUs, including by specialist HEIs., but hard to determine how active.

# China-ASEAN H/Ed. Relations - Summary

Table 27. China-ASEAN Cross Border Educational Services – a Summary

	Mode I	Mode II	Mode III	Mode IV
Singapore	NTU Management	Chinese students at	NUS FUDA	NTU Management
	Training	Singapore	(Shanghai College)	Programme
	(by distance)	universities.	FUDA NUS	(in Shanghai)
		Singapore students	NUS PEKING	
		at Chinese	(IMBA)	
		universities		
			SJTU NTU (MBA)	
		Tsing Hua Exec.		
		Programme.		
Malaysia		Chinese students at	INTI college	
		Malaysian	(Beijing Campus)	
		universities.		
		Malaysian students		
		at Chinese		
		universities		
Viet Nam		VNU language		Chinese consultants
		courses		training
		for Chinese students		Vietnamese?
		Vietnamese students		
		at Chinese		
		universities		

Notes: Italics indicate Chinese exports; non italics indicate Chinese imports

### **CONCLUSION**

- More research is needed, as less data exists regarding service sector trade (in education).
- Singapore's wealth, better infrastructure, including ICT, leaves it best positioned of ASEAN 3. Malaysia less so (+ ethnic discrimination), Viet Nam mainly copying 'Chinese model'.
- China's growth in ed'l. services growing, and with potential for more, as its int'nl. role grows.
- All four countries are nett importers, and will remain so?
- Considerable scope for more regional trade and collaboration in Ed., offering local solutions to local problems. South-South collaboration
- Significant problems of regulation of private sector, including cross border programmes and institutions, remain. Transparency?
- Equity issues dominance of North, and English language systems

## Presentation Higher Education Strategies and International Student Flows in Asian Countries

#### Associate Professor Miki SUGIMURA Sophia University

Ninomiya

Lastly, I would like to invite Professor Sugimura from Sophia University. She will be talking about international student flows in Asia.

Sugimura

Thank you very much for your kind introduction Professor Ninomiya.

Let me begin by expressing how honored I am to be here today. I appreciate Waseda University's kind invitation and I would like to especially thank Kuroda-sensei, organizer of this session. My topic is higher education strategies and international student flows in Asian countries. My presentation has two parts. First, I would like to examine factors and structures of international student exchange. And, the second part consists of clarifying the nature of international student flows in Asian countries. This is the outline of my presentation.

Nowadays, as Professor Kuroda already mentioned, the relationship between higher education and economic development in Asian countries is more emphasized. In these circumstances, Asian higher education has developed in various ways. Among them, the expansion of transnational programs is a very unique trend spurred on by globalization. As you know, several types of transnational programs exist. For example, credit transfer programs, external degree programs, split degree programs, distance learning programs, and so on. What these transnational programs have in common is that they are designed with cooperation in mind, between local higher education institutions and foreign-linked higher education institutions.

Transnational programs are also closely linked to economic considerations. The cost of a transnational program is relatively cheaper than a normal program. One common form of transnational program is international student exchange. On the other hand, accepting international students is also very beneficial to the host country. First, international students bring foreign currency with them. Secondly, the international students are a potential source of manpower for the host country. After they graduate, if there is a possibility to stay in the host country to work, the students may join

the host country's work force. This is a very important and attractive consideration for countries where the workforce is running short, like in Japan.

For these reasons, many colleges and universities in Asia have linked-up with transnational programs in Western countries. This is closely related with each country's political strategy. For example, in the case of Malaysia - Professor Sirat already mentioned a lot, so I shouldn't repeat it - private higher education institutions have an appeal abroad: boasting lower costs, programs in English and good access to Western countries' transnational programs. Malaysia has been actively involved in promoting its education abroad and they have established promotional offices overseas to support these efforts. This has been carried out not only in Asian countries, but also in Africa and the Middle East, as Professor Sirat already mentioned.

This slide shows the increase of international students from Asian countries to Malaysia. The next slide shows the increase in international students from African countries to Malaysia. This final slide shows the number of international students from Middle Eastern countries to Malaysia. These slides support the idea that political strategies are spurring the increase in international student flows. Actually, the number of international students going to Malaysia to pursue their studies has been on the rise; and, it is said that the Malaysian government aims to accept 100,000 international students. This is a very ambitious goal, as Professor Sirat already mentioned. This is a drastic increase compared with the only 12,000 students in Malaysia, in 2001.

As for Singapore and Thailand, they share the same aim: to become an educational hub among Asian countries. Education is now an important industry in addition to tourism. These countries have been trying to attract international students by promoting their English education system and a general climate of social peace and order, in their respective countries. An important characteristic of Singapore's educational strategy is that it is focusing not only on higher education, but on primary and secondary education, as well. Presently, 66,000 international students are studying in Singapore and they are mostly from South Korea, China, Vietnam, Thailand and Indonesia. They represent an increasing pool of international human resources for development in Singapore.

Singapore also aims to attract 150,000 international students by 2012. The trend of accepting international students to domestic education systems is becoming harder and harder, especially with the intensification of international competition amongst Asian countries, as Dr. Welch already mentioned.

When we look at factors relating to international student flows, it should be pointed out that international student exchange cannot be explained entirely by the traditional context of cultural mutual understanding, but it should be understood as part and parcel of political and economic strategies. For each country, these strategies translate into a means of human resource development or national development. Transnational education programs are very effective for enlarging higher education systems at a low cost. They are also countermeasures for brain drain problems, from which each country has suffered.

This trend in international student exchange is closely related with a way of thinking that regards education as a kind of industry or business, in which efficiency is taken very seriously. At the same time, transnational programs have an impact on the standardization of degrees, because many international students from various countries or areas can study in a similar program, simultaneously. In this sense, transnational programs are as attractive to the officials, as they are to the people. For example, China has developed short-term transnational programs, while sending more Chinese students abroad. In the case of China, there are signs of drastic change with regards to international student flows to its private sector. And the number of Chinese students remaining within their own country to study has also been increasing.

Transnational programs also shape the method of interaction between countries; that is, fostering multilateral international student exchange. International student exchanges were traditionally an educational matter between two countries: sending and accepting countries. However, the present transnational programs are sometimes developed between more than two countries. In the case of Monash University-Malaysia, for example, not only Malaysian students, but also a host of other international students have been studying there to obtain degrees from Monash University-Malaysia. At least three countries are concerned in the case of Monash University-Malaysia, and this has led to a new multilateral relationship between those countries by way of international student mobility.

Students also seem to conceive of study abroad differently. Traditionally, studying at a foreign institution, simply meant going abroad and entering a host country as foreign visitors, learning not only academic matters but also the country's history and culture. But, on the other hand, with transnational programs those international students don't necessary think of their studies in this traditional way.

Considering these shifts in transnational higher education, specifically the mobility patterns of students in higher education, we become aware of some distinct political and economic strategies, which I will try to illustrate in the following slides. This will be the main part of my presentation.

This flow chart was made by Morikawa Yuji Sensei of Waseda University, and displays part of his 2006 COE research results. As you can see, this is the flow of international students from Asia in the 1980s. What we notice is that they move mostly from Asian countries to the USA. You can see the red line from China, Korea and Japan going to the right side of the USA.

This next chart displays mobility in 1985, still a very strong line from Asian countries to the USA is there, but there was not much mobility between Asian countries. However, in 1995, while the flow to the USA was still increasing, we also notice that other flows began to appear: from China to Japan, from Korea to China, from China to Malaysia, from China to Australia, from Malaysia to Australia, and so on.

Finally, in 2002, the flow among Asian countries, as well as to Australia, became increasingly active, while the flow to the USA has maintained. This trend follows the rapid expansion of transnational programs in Asian countries.

Next, I would like to focus on East Asian countries. The next slide shows the destination of international students from China, Korea and Japan. China, Korea and Japan have sent their students to Western countries, including Australia. The most popular country is the USA. As of 2004, the number of international students that went from China to the USA was about 87,000; from Korea about 52,000; and from Japan to the USA, about 40,000. These numbers represent 33%, 59%, 73% of the total students abroad for each country at the tertiary level, respectively; so we are talking about large numbers. But on the other hand, China and Korea have sent many students to Japan, as well. The student numbers from China to Japan sits at roughly 76,000. This represents 28% of total Chinese students abroad. And the number students going from Korea to Japan is 23,000, which represents 26% of total Korean students.

As you can see from the next slide, this trend can be explained in different terms. Chinese students represent 62% of international students in Japan, and Korean students represent 16%. At the tertiary educational level, between China and Korea, 43% of international students in China are Korean, and 62% in Korea are Chinese. These are big ratios.

These trends lead us to three observations. First, we notice that the number of international students from Asia to Western countries, for example to the USA or Australia, has continued to increase. These countries still attract international students from all over the world and are especially popular among Asian students. But additionally, these countries are counterparts in transnational programs to Asian countries, which is another reason why they are attractive for so many international students. Secondly, we recognize the new flows from China to Japan, Korea to China, Korea to Japan, China to Malaysia and Singapore, which indicates student flows among ASEAN countries and East Asian countries are more active than ever before. The present international student flows stemming from transnational programs, has come to be a politically and economically efficient strategy. This strategy has been developed through multilateral relationships and the structure will be further emphasized under the pressures of globalization, as efficiency and standardization become more privileged.

However, as Professor Sirat and Professor Welch already mentioned, it should be noted that there are some issues with international student exchange. The first is probably quality assurance in transnational programs. While transnational programs can be very helpful in political and economic strategies, some of them are managed as an education business. As a result, the problem of quality assurance in transnational programs is of growing concern and is one of the issues to be examined. This issue includes the problem of certification or certification of standardization. To deal with this problem, the importance of an information network for transnational higher education programs was already recognized by the WTO and UNESCO.

The second issue raised by the present trends in international student exchange, is that it sometimes affects the internal administration of the countries involved. Furthermore, international student exchange inevitably involves cultural contact within these human flows, and sometimes this leads to other social problems. For example, the restoration of English as a medium of instruction is an example of a possible source of cultural conflict. English is an invaluable language to develop for transnational programs with foreign-linked institutions. However, each country has a different language policy for national identity and political considerations, and if the primacy of English is over-emphasized, this might affect sensitive policy matters in some countries.

Another side effect of transnational human flows is the increase in multicultural interactions. It should be noted that the rise in such

interactions could make the ideal of "co-existence" difficult to achieve. When considering these points, we should strive to balance internal policies and international trends. That is my opinion. In other words, transnational programs promoting international student exchange should be reconsidered as a matter of localization, as well as globalization.

To conclude, I would like to highlight some of the points I made earlier. The present flow of international students amongst Asian countries is spurred on by economic considerations, as students greatly prefer partaking in more economical and efficient programs. The host government also views these students as a potential source of manpower in the process of economic development. Another consideration of international student flows is political; that is, there is a clear link between the education being imparted and students being received with a nation's relative standing in international society. When we consider these economic and political factors, we see that transnational programs are promulgated, not only within the traditional contexts of peace and mutual understanding, but also as economic and political strategies. New transnational programs are made in a new style of exchange: with multilateral relationships involving at least three countries - different from traditional bilateral exchanges.

What this makes clear is that transnational programs are products of globalization: seeking efficiency and standardization beyond national boundaries. However, while the introduction of a transnational program is an efficient means to expand higher education provision, quality assurance remains a very critical issue. Another situation arises from multicultural human contact, the product of which is increased human flows. This can go so far as affecting the internal administration of the countries concerned. In spite of these observations. I would like to emphasize the new trend of international student flows in Asia, particularly those that have emerged between ASEAN countries and East Asian countries. Student exchanges within the Asian region have been more active and will continue to be active, even while the number of Asian students studying in Western countries increases. This could lay the potential groundwork for a regional community. International student exchanges are basically national-oriented matters, and each Asian country is in competition to try and attract the most international students. However, the present trend of international student flows shows us that a transnational human network has appeared within the Asian region, and indeed, it can serve as a good foundation for regional cooperation and integration in Asia.

Thank you very much for your kind attention. I do look forward to

your comments.

Ninomiya Thank you very much, Professor Sugimura.



# Higher Education Strategies and International Students Flow in Asian Countries

G-COE(GIARI)
International Symposium on Asian Higher Education
Waseda University, January 17-18, 2008

#### Miki SUGIMURA Sophia University, Japan



#### Purpose of this study

- □ To examine factors and structure of international students exchange under globalization in the context of higher education strategies of Asian countries.
- □ To clarify the international student flow in Asian countries and subjects in order to make a transnational human network for regional cooperation and integration.



#### Outline

- 1.International Students Flow and Factors in Asian Countries
- 2. Structure of International Students Flow
- 3. Subjects of International Students Exchange
- 4. Conclusion



### International Students Flow and Factors in Asian Countries(1)

- 1. Transnational Programs
  - Cooperation between local higher educational institutions and foreign-linked institutions.
  - Credit transfer, External degree, Splitdegree, and Distance learning programs
  - New flow of international students



### International Students Flow and Factors in Asian Countries(2)

2. Economic Factor

(To international students)

 Lower cost of transnational programs comparing with normal studying abroad

(To a host country)

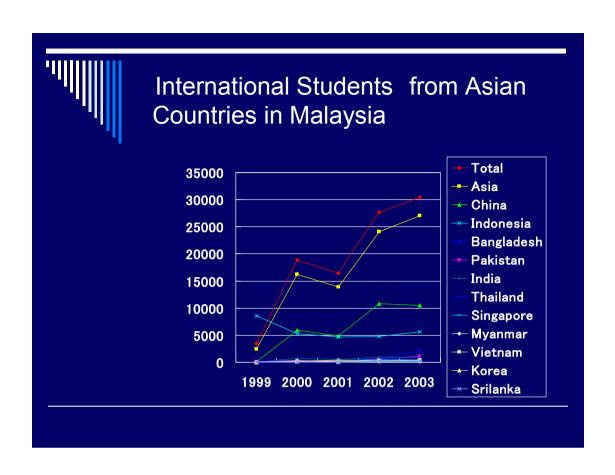
- · Effective ways for enlarging higher education
- Beneficial to a host country by accepting international students as future manpower policy

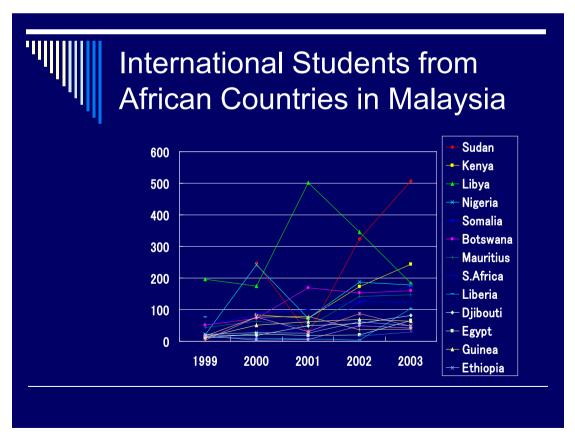


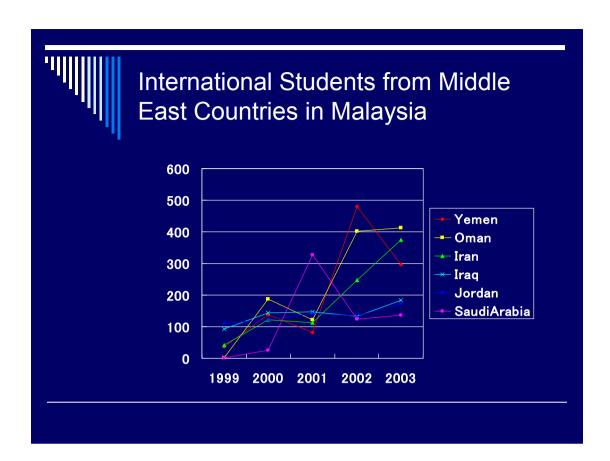
### International Students Flow and Factors in Asian Countries(3)

3. Political Factor

- Each country's strategy and International competence of International students policy
  - (ex1.)Malaysia's educational promotion offices in China, Africa, Middle East and Indochina
  - (ex2.)Singapore's educational industry (not only higher education but primary and secondly)
- •National Object of "Center of Educational Excellence" or "Educational Hub" in Asian countries









# Structure of International Students Flow in Asian Countries(1)

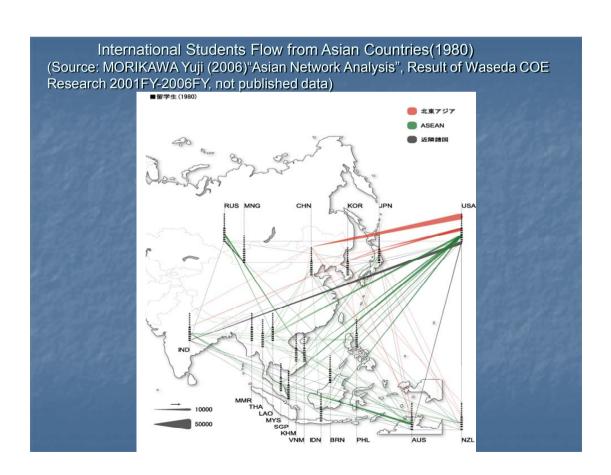
- 1.From Traditional Cultural Context to Economic and Political Strategies
  - Traditional purpose of international students exchange
     →mutual understanding
     deepening international relationships
  - Economic and political strategies
     →international students exchange as educational industry or business

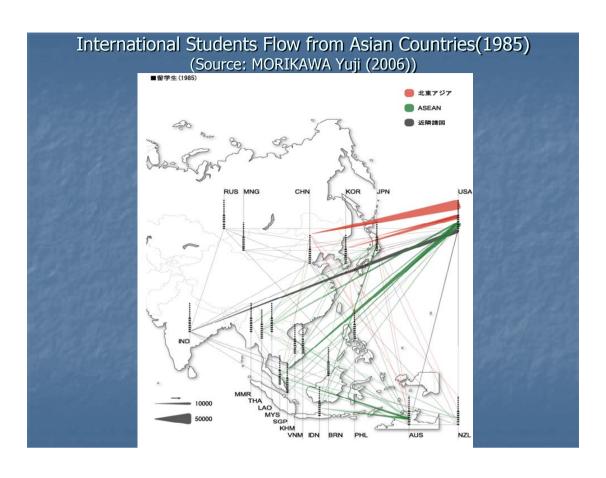


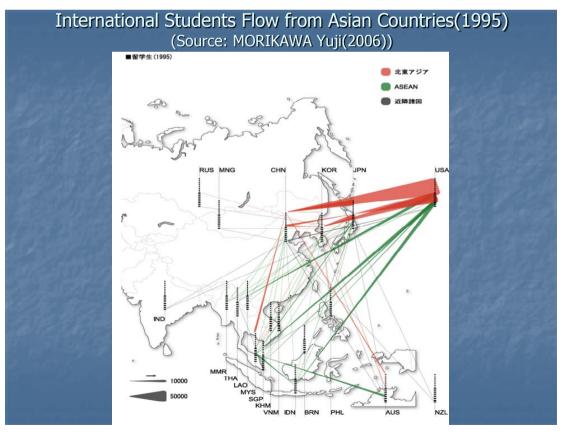
### Structure of International Students Flow in Asian Countries(2)

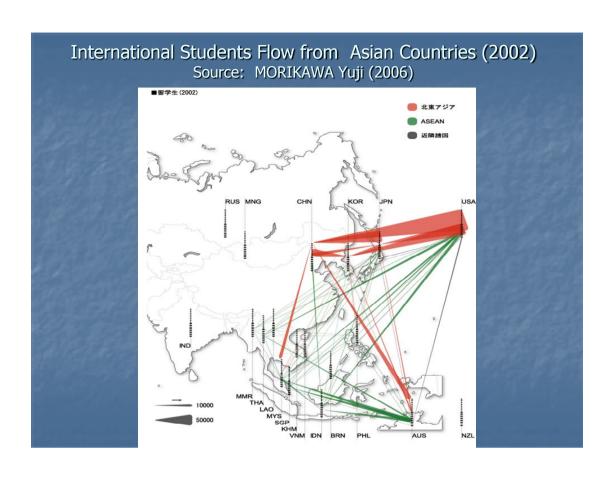
2.From Bilateral Exchange to Multilateral Exchange

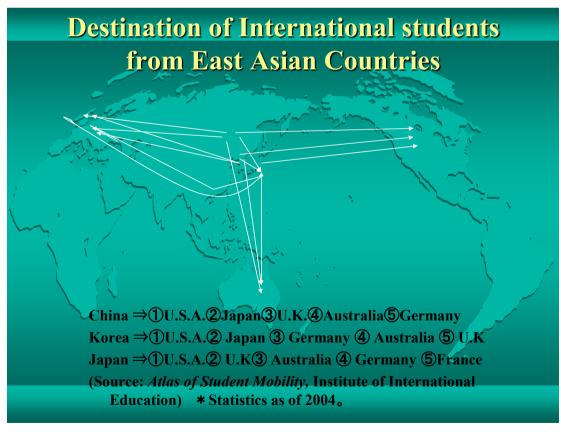
- Traditional way of international students exchange→relationship between two countries of sending and accepting students.
- Multilateral relationship with transnational programs
  - (ex.) Chinese students studying at Monash University of Australia in Malaysia

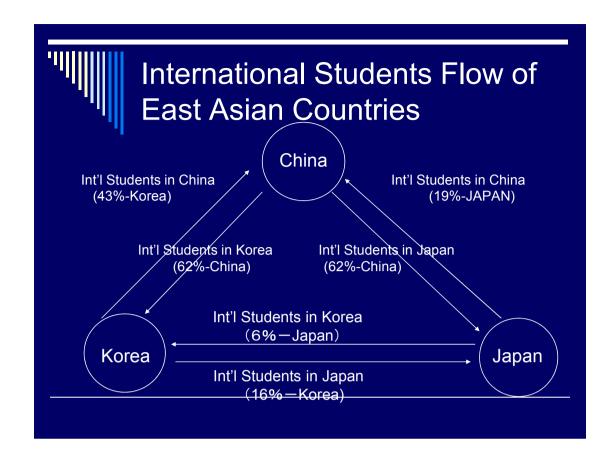














### Transition of International Students Flow in Asian Countries

- ①Number of International Students from Asia to Western countries (ex. USA, UK, Canada and Australia) has been increasing.
- ② A new trend of students exchange in Asia, in particular some flows among ASEAN countries and China, Korea ,and Japan has been seen.
- ③ Some key countries appeared in students exchange. (China, Korea, Japan ,Malaysia, Singapore)

More active student flow within Asian region.



# Subjects of International Students Exchange(1)

1.Quality assurance problem of transnational programs

Necessity of monitoring and controlling the standard and quality of all the educational programs including transnational programs by higher education institutions

- (ex.) China's project "Enhancing Higher Education Quality" since 2003
- (ex.) Malaysia: LAN (National Accreditation Board) activities



# Subjects of International Students Exchange(2)

- 2.Relationship with internal affairs of each host country
- Effects of cultural contact and human mobility caused by international students exchange
- Necessity of making a balance between Internal policies and international trends
- Subjects of relationship between localization under globalization



#### International students exchange and transnational human network

International Students=Transnational Human

↓ Network under ↓ Globalization ↑

Transnational International Students
Programs → Exchange

Quality Assurance ← Subjects of Localization Problem for National Integration



#### Conclusion(1)

♦ Factors of International students mobility

Effects of Transnational programs characterized by economic and political factors

- ♦ Structure
  - 1)From cultural context to economic and political strategies
  - 2)Bilateral context to multilateral context
- Subjects
  - 1)Quality assurance of education problem
  - 2)Making a balance with internal localization and effects of globalization



#### Conclusion(2)

- ♦ New Trend of International student Flow
  - •Key countries for exchange.
  - More active student flow within Asian region.
- Possibility of regional cooperation and integration as Asian community.



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#### **Discussion**

Ninomiya

Professor Kuroda has indicated that we only have 30 minutes for this discussion period.

We just heard the proposals from our four panelists. I don't think it is meaningful for me to summarize what they've said, so I'd like to go into some specific issues: Why do we need to establish a framework? Why do we want to establish the framework? In connection with an 'East Asian Community,' how are we going to go about it?

Today's theme was higher education. How do we position the higher education system in a regional framework? We are witnessing some specific trends in the internationalization of higher education.

I would like to open the floor now for comments on these questions, or questions of your own. Please use a microphone if you would like to say something, and please identify yourselves when you speak.

Teraso S.
Tullao, Jr.
(De La Salle
University)

Hello, I'm Professor Tullao from the Philippines.

I would like to begin by congratulating the panelists for excellent presentations. But, the issues that were raised in the presentations affirmed that the internationalization of higher education in the region is really exploiting the commercial gains, instead of promoting the public goods character of higher education. And, it is this that has created the brain drain problem.

Secondly, relating to flows of human resources or students in the region and the relationship established with regional integration, I think the internationalization of higher education in this region is a very effective tool for mutual understanding, at the expense of bridging the higher education and human capital gaps among the countries in the region.

And so this problem of brain drain, as well as the expanding or widening human capital educational gap in the region, is not contributing to regional integration. I argue that narrowing the gap and minimizing that cause of brain drain will promote greater and faster regional integration.

At this juncture, I would like to propose that we can still use higher education systems - because of the asymmetries that exist between higher education systems from the developed countries and those leading universities - to help the development of higher education in developing countries.

So now we move from just mutual understanding - which is very noble tradition of internationalization of higher education - to really narrowing the human capital gap. So, the future movement of people and the movement of intellectuals in this region will mimic the Bologna or European movement of people, which is really an exchange of intellectuals. Right now, because of the diversity we have to help the poor ones.

Thank you very much.

Ninomiya

Thank you very much.

We would like to entertain just one more question before the panelists for their views. So we would like to ask another person to speak up, please.

Shoko Yamada (Nagoya University) I'm from Nagoya University. My name is Yamada. That was really very insightful and all were excellent presentations.

This is connected with the statement from the gentleman from the Philippines. In terms of investment in higher education and the creation of an educational gap, I believe that there are people who are left behind, which creates a need for investment. But there is also a need to invest in the receiving countries. Of course, in the short-term they stand to reap economic benefits by receiving foreign students. But mutual understanding can also be encouraged through such exchanges. But in the long-term, if you receive students from abroad and you have no means of offering them employment, then how can you rationalize the decision. That is, if you want to rationalize investment in national higher education, how do you do so when taking into consideration student mobility? What kind of strategies can you establish?

Thank you.

Ninomiya

Did the panelists understand Professor Yamada's question?

So, we have two questions; would anyone like to respond to these issues?

Welch

I would like to just make one or two brief points in response, particularly to the first comment.

I think you are absolutely right. It is, in my view, the

responsibility of the most developed systems to offer more assistance to developing countries in various ways: through scholarships, through support for the systems at home, and so on.

The Australian Government, I think, has a reasonable record of doing that within the region, and I don't want to exaggerate here. But it is focused and there are some good things, let me say, about Australian support. One is, for example, that it offers more scholarships to universities in the least developed countries; for example, we offer I think, something like five times as many scholarships to Vietnam as we do to China. Why? Because we believe China is now more able to support its own efforts, than is Vietnam.

Secondly, we insist on gender parity for scholarships. So, in the old days it was much more common for men to dominate scholarships. Now, we insist it must be 50/50; so the committees that meet – that are both Australian and part of local government - must settle on 50/50. Could we do more? Undoubtedly.

I should add that each university offers its own scholarships and its own international scholarships, as well. In my case, the University of Sydney offers a number of scholarships. Of course, I would like to see our own university offer many more.

Sometimes, governments also respond to international crises. The most well known example, I suppose, is the Australian Government's offer - something in the order of a billion dollars - in development support after the tsunami, to Indonesia. Much of that, a significant proportion - I can't tell you exactly how much, but a significant proportion - was in the form of support for higher education through scholarships, and so on.

But, the other point that I suppose is worth making is that we do offer the opportunity, for our own international students, both to work part-time and study while they are in Australia, and in many cases, to stay on. Now you may argue that this is reinforcing brain drain and perhaps it does, but it also fosters - I think there is an increasing amount of research about this — better relations between Australia and the region. What we are finding is that many of our international students who do stay in Australia, are in fact going back and forth; they are promoting relations between our countries; they are investing in their home countries; they are going back and doing lectures sometimes at their own universities. Again, I don't want to exaggerate the importance of that, because obviously there is a benefit to Australia too, in having a more international work force. But, I do think there are

some benefits to regional countries, also.

In general, I accept your point that developed countries must do more, and that certainly includes mine.

Ninomiya

Thank you very much Professor Welch.

Professor de Prado, could you make comment on the situation in Europe? Are there any issues or problems of divide and disparity?

De Prado Yepes

In Europe, in the late 60s, university systems became open, basically, to everybody who wanted to study. This came about with the support of public governments.

So, the European project, from a higher education point of view, has always been in favor of social higher education. This has become a problem actually, because the quality of some universities has been decreasing; European universities are no longer – in general – at the forefront. American universities tend to be, overall, at the forefront - even though their community colleges have a relatively lower level than European ones.

But now, there needs to be some leading universities in Europe. Erasmus – and especially the Bologna process – has had in mind to create some leading universities in Europe, but they are not forgetting the social dimension of higher education. Actually, there was a debate early in the Bologna process negotiation about this: it was made very clear that the social dimension will always be present and all actors (students, faculties, administrators, etc.) are part of the Bologna process negotiations. And, even though there is some homogenization, the Bologna process is not forcing European universities to liberalize. Most of the European universities will remain public. Yet, it is supposed with the homogenization, more mobility will come and the public universities will become more nimble - in a sense, competing with some private providers. That does not mean that European universities are becoming private enterprises - even though some private universities are emerging.

Actually, the problem is a bit reversed because there are not enough students in some countries. So, there are many openings for anyone who wants to study in Europe; and they can study very cheaply. In some countries, it is almost free: in Germany, for example, fees are minimal. Students who go to northern countries even get paid to do their PhD – they receive a salary to study!

So money is not the problem. The opposite becomes the problem

and some universities will have to fail. How do we not create an imaginary gap between a few leading universities and the bulk, the many hundreds, if not thousands of universities that have a relatively okay level, but need to increase the level and create synergies? That is one aspect.

I think in Asia, there is no great risk - besides, perhaps, the Philippines. Most universities in East Asia are still public. Japan's universities are only privatized to a small degree; I think anyone who wants to study in a university in Japan, can do so. In China, universities remain public to a great extent. So, I think there are possibilities to maintain some sort of public-led higher education system in East Asia, but open to competition.

Once you achieve that, then creating mechanisms for narrowing the developing gap should be in place. But, I don't think this is going to happen very soon because it is extremely costly to narrow a development gap – higher education being just one way. You have to have good investments at other levels, in social issues like health, for example. Transportation has to be addressed and this is extremely costly. These issues are part of global, political and economic systems.

In summary, the European case has made sure that social needs remain on the table. I believe East Asian countries have enough tools – political tools - to not fully fall victim to a liberalized system. I think the case of the Philippines has been erroneous to some extent because of American linkages. Now you have to, perhaps, find a way to ensure that students who leave, come back. And there could be some strings attached if they go abroad. One could implement a system that would uphold mandatory service for some years after studying in a university. Those that decide to opt out of this service may have to face an additional tax. Such mechanisms could be proposed on a regional and interregional basis.

Thank you very much.

Kuroda

Within one country, when we think of investment priorities in the context of education, of course, rate of return analysis and other frameworks exist. And much research has already been conducted.

So, with regards to the views and observations about transnational education or student exchange programs, some formulas and mechanisms have already been advanced, but I don't think we have much more to go. Instead, an international economics

approach must be integrated to make a further in-depth analysis, so that we can measure the impact and influence on the region by way of transnational education.

Ninomiya

That is not an easy topic to bridge and since I'm moderating, I may not speak too much.

I feel that different countries are not making investments for students wishing to study abroad. They have made investments in higher education systems but there are ceilings; for example, the government's policy was to receive international students to a capacity of 100,000. This was not simply policy for policy's sake; it was not such a straightforward cost-benefit oriented analysis. Investment models don't quite fit in transnational education paradigms, from an ODA perspective. I think a very good issue was raised, indeed. Any further questions from the floor?

Akiyoshi Yonezawa (Tohoku University) Hello, my name is Akiyoshi Yonezawa from Tohoku University.

I really enjoyed the very productive discussions today. My impression is that there is a very tricky aspect to the idea of an emerging regional framework. That is, there seem to be very different conceptions of the 'regional framework' between different types of stakeholders in higher education. If we go back to a famous framework, I mean the triangle between the state, the university and the student market; we easily arrive at a different understanding of the region or of the incentives for integration in higher education.

I mean the state, or the regional government - like the EU - can have quite a complicated idea of regionalism; this is not limited to education, but also, from the diplomatic point of view, for example. At the same time, the university also has their own role in autonomous decision-making, with regards to what kind of partnership they want to have. This is not limited to the region either, but spreads to interregional initiatives, as well. Of course, top universities and bottom universities have very different means and objectives. With regards to the student market, they too have their own incentives and agendas. Sometimes, I am sure, they do not think about the 'region' at all, but are more concerned with private or personal circumstances.

My point is that I found - especially from Dr de Prado's discussion - these same differences amongst stakeholders in Europe. I also found that there is a big gap between the Asian or East Asian condition, and the European condition. I mean within the European framework, the state or the regulatory framework, is

stronger than in Asia. If we look at the Asian reality, the market is really strong and the institutional initiative is also very strong. So I would like to know if you agree with my observation: that there is a big difference in the make-up of these two regions. The second question is: in what way can the dialogue or consensus-building process between different stakeholders take place in the Asian region. Thank you.

Ninomiya

Thank you for that question. Professor de Prado, you showed us the world map earlier in your presentation and spoke a fair bit about your idea of regionalisms. So, would you like to respond?

De Prado Yepes

Thank you again for raising these points and questions, but I don't know whether I can answer them properly.

Let me link the previous question and answer to one of your points. In Europe, the state is still important but there has been a lot of devolution towards intrastate regions; like in the German Länder, the Spanish autonomous communities, etc. The original system matters and has many prerogatives — but sometimes intrastate regions have more prerogatives than the central state. This is also a way to protect the social character of universities. A state could liberalize within Europe or in the GATS at some point, but then the regions within states would say "Hey, we want to keep our autonomy." That is, perhaps, a system those Asian countries may want to develop.

Then I link this point to Asian models. Asian countries have become extremely diverse throughout history, manifested in the wonderful panorama that everybody can see, but there is still a lot of talk. Progress in the region is not extremely efficient vet, from the public point of view. But the process has been going on for several decades and is picking up speed. There are good chances that this tremendous historical diversity will be sustained. Actually, Europe thrives on diversity. We are relatively good at learning languages and solving problems, while the Americans sometimes get into problems. It is because they are not longer used to harmonious diversity. In America one sees the melting pot model in which everybody is supposed to conform. They have many problems at present, because the melting pot is not fully working and many ethnicities remain ethnically different in the US and at some point they may need to explore new models, such as the Canadian mosaic or Australian models, for example.

The point is that in Asia the extreme diversity is not becoming a melting pot, rather, it is more like a mosaic making all kinds of linkages with the rest of the world. This could be a very good

model, which the world could learn from if it is complimented by sub-regional devolution. In Japan, there is some talk about this: regional universities are appearing, local universities may pick up new strength. In China, some cities are showing signs of this devolution and these institutions are becoming hubs for regional development. I don't know about the Philippines – I feel they may be extremely centralized - but perhaps, there will be some decentralization in the Philippines and in other countries, which are still very centralized.

#### **Closing Remarks**

Ninomiya

Thank you very much.

Before the panelists leave the stage, I'd like to give you 30 seconds for summing up your presentations.

Sugimura

Thank you very much for your questions and comments from the floor, but there's just one more point that I would like to emphasize before concluding the session.

That is, as we have pointed out, national government and the universities have taken great initiatives in the region. Some of the biggest changes that are taking place in Asia include the decisions being made by more and more students to leave their country and study abroad. I think that is the major driver of mobility: people's awareness and the people's initiative. So I think that, of course, political economic issues might be involved and also government initiatives might be at work, but considerations of nationalism and ethnic divide are also playing roles in shaping this mobility. These issues may remain for some time yet.

That's an issue that might be taken up in the afternoon session, but I think it is the very first step toward understanding each other, and might be the very first step toward integration. Of course, other private initiatives will contribute a great deal. All the actors are indeed very active.

Welch

Let me just make one point that, in a sense, underpins much of my analysis, even though it is not so obvious in my paper. That is the question of the relationship between the public and the private sector in Asia in general, but in Southeast Asia and East Asia in particular. And, how is that changing? What does it mean for access and equity?

If we look at Southeast Asia for example, in the Philippines, more

than 80% of all enrollments are in the private sector. In Vietnam, it's about 12%: so huge differences. But even Vietnam has ambitious plans to expand their private sector to about 30% - 40% of enrolments by the year 2010. I don't really see how that would be achieved, but it's indicative of the changing balance between the public and the private sector in Southeast Asia and in East Asia.

What does it mean from the student's point of view? From the families' point of view, who want to send their children on to higher education? On the one hand, the public sector universities in many of these countries have been largely peopled by the middle class - it's true. But there have always been opportunities for students from poorer families who have high ability to go to public universities. There have always been some places there because they are structured relatively lower than the private sector. Now what we see, are private sector universities expanding - some of high quality, some of lower quality, some of them with very high fees and some of them with relatively low fees. While in the public sector universities, we see many of them offering high demand courses for much higher fees because they are under pressure to diversify their income.

So the question I would like to leave you with at the end is: What does that mean for the poorer students of high ability? Are they been squeezed out of the picture, more and more?

Thank you very much.

Morshidi

I have only some very simple words to offer.

I would like to quote the gentleman from the Philippines: 'international higher education has been developing according to business models.' We should move away from purely following a business model, to original cooperation models.

Second, there are already structures in place, in terms of regional cooperation in higher education. We should work on developing these. If there are additional structures that need to be put in place, they should compliment or strengthen whatever structures we already have. We have had a lot of debate on this issue, now is the time for working towards regional cooperation.

Thank you very much.

Ninomiya

Thank you very much.

According to Hiroshima time, I think we have gone over our time limit by one minute, but according to Tokyo time, we are already 3 or 4 minutes late. In closing today's discussion I'm sure we have had to focus on some very difficult issues. I think there were lots of fundamental issues covered in this morning's session. There is a framework to be spoken of, or a community initiative within the region: conceptually and ideologically. Whether we are taking an international peace or mutual understanding approach; and whether we are talking about European citizenship or Asian citizenship; whether they really firmly exist or not, we are attempting to define an ideal philosophy. As participants in the networks and regional activities, we need to discuss our strategic approach — whether it is based on ideological or technical cooperation.

Depending on which path to this debate will take, our discussions would be quite different. As Professor Sirat said, there are already many tools and many structures that exist, but nobody tries to use them. ESD concepts and tools are developing together and in the same framework we discuss ICTs, but we should place more emphasis on institutions or systems, not tools and technology.

I look forward to the fruitful outcome from this afternoon's sessions, as well. Please join me in giving a big hand of applause to the panelists.

Thank you.

(Transcription: Masami Kimura)